

AGENDA
WILLIAMSON COUNTY BOARD OF COMMISSIONERS

Tuesday, January 15, 2019 – 7:00 p.m.

- I. OPEN COURT**

- II. INVOCATION & PLEDGE TO FLAG**

- III. ROLL CALL**

- IV. APPROVAL OF MINUTES** of the regular November 13, 2018, County Commission Meeting (Copies were mailed to each member of the County Commission)

- V. CITIZEN COMMUNICATION**

- VI. COMMUNICATIONS & MESSAGES**
Proclamation Recognizing the 2018-19 Franklin High School Marching Band – Commissioner Rainey

- VII. REPORTS OF COUNTY OFFICES** – Department Heads should be prepared to make a verbal report and answer questions, upon request.
 - a. County Mayor – Rogers C. Anderson
 - b. W.C. Schools – Dr. Mike Looney, Director of Schools
 - c. Hospital Report – Don Webb, CEO, Williamson Medical Center
 - d. Health Report – Cathy Montgomery, County Health Director
 - e. Highway Report – Eddie Hood, Superintendent
 - f. Agriculture Report – Matt Horsman, Extension Leader
 - g. Parks & Recreation Report – Gordon Hampton, Director
 - h. Office of Public Safety – Bill Jorgensen, Director
 - i. Budget Committee – Steve Smith, Chairman
 - j. Education Committee – Robbie Beal, Chairman
 - k. Finance (Investment) Committee – Rogers Anderson, Chairman
 - l. Human Resources Committee – David Landrum, Chairman
 - m. Law Enforcement/Public Safety Committee – Ricky Jones, Chairman
 - n. Municipal Solid Waste Board – Ricky Jones, Board Member
 - o. Parks & Recreation Committee – Brian Beathard, Chairman
 - p. Property Committee – Dwight Jones, Chairman
 - q. Public Health Committee – Betsy Hester, Chairperson
 - r. Purchasing & Insurance Committee –
 - s. Rules Committee – Steve Smith, Chairman
 - t. Steering Committee – Matt Williams, Chairman
 - u. Tax Study Committee – Barb Sturgeon, Chairman

Any other Committee wishing to report may do so at this time.

VIII. ELECTIONS & APPOINTMENTS

COUNTY MAYOR:

COUNTY COMMISSION:

Emergency Communications Board Districts 10 & 11 (unexpired term, expiring 3/19)	<u>Term Expiring</u> Vacant	<u>Nomination</u> John Allman
Public Building Authority (6 year unexpired term, expiring 7/24)	<u>Resignation</u> Gary Cooper	<u>Nomination</u> Joey Abney

IX. CONSENT AGENDA (Reference Attachment, if applicable)

X. UNFINISHED BUSINESS

XI. NEW BUSINESS

1) APPROPRIATIONS

Resolution No. 1-19-8 - Initial Resolution Authorizing the Issuance of Not to Exceed \$18,250,000 of General Obligation Bonds of Williamson County, Tennessee – Commissioner Smith

Resolution No. 1-19-9 - Resolution of the Williamson County Board of County Commissioners' Approval of an Intent to Fund \$17,947,584 for Capital Recovery and Reinvestment Project Proposed by Schneider Electric – Commissioner D. Jones

Resolution No. 1-19-10 - Resolution Authorizing the Issuance, Sale and Payment of Not to Exceed \$10,000,000 of General Obligation Bond Anticipation Notes of Williamson County, Tennessee; Making Provision for the Issuance, Sale and Payment of Said Notes; Establishing the Terms Thereof and the Disposition of Proceeds Therefrom; and Providing for the Levy Of Taxes for the Payment of Principal of and Interest on the Notes – Commissioner Smith

Resolution No. 1-19-11 - Resolution Appropriating and Amending the 2018-19 General Sessions Budget by \$3,440 – Revenues to Come from Probation Fees – Commissioner R. Jones

Resolution No. 1-19-12 - Resolution Authorizing the Williamson County Mayor to Enter Into an Agreement with Southern Health Partners, Inc. to Provide Healthcare Services to Juveniles Being Held at the Williamson County Juvenile Detention Center and Appropriating and Amending the 2018-19 Juvenile Court Budget By \$13,104 - Revenues to Come from Unappropriated County General Funds – Commissioner R. Jones

Resolution No. 1-19-13 - Resolution Appropriating and Amending the 2018-19 Juvenile Services Budget by \$25,000 – Revenues to Come from Participant Fees and Detention Contracts – Commissioner R. Jones

Resolution No. 1-19-14 - Resolution Amending the 2018-19 Highway Department Budget and Appropriating Up to \$ 103,788.40 from Auctioned Equipment – Revenues to Come from the Sale of Equipment – Commissioner Smith

Resolution No. 1-19-15 - Resolution Appropriating and Amending the 2018-19 Sheriff's Office Budget by \$50,000 - Revenues to Come from County General Fund Balance – Commissioner R. Jones

Resolution No. 1-19-16 – Resolution Authorizing the Williamson County Mayor to Execute a Grant Agreement with the State of Tennessee, Department of Military, and Tennessee Emergency Management Agency and Appropriating and Amending the Office of Public Safety 2018-19 Budget by \$131,295 – Revenues to Come from Homeland Security Grant Funds – Commissioner R. Jones

Resolution No. 1-19-17 - Resolution Appropriating and Amending the 2018-19 Parks and Recreation Department Budget by \$55,000 - Revenues to Come from Participant Fees – Commissioner Herbert

2) OTHER

Resolution No. 1-19-18 - Resolution to Urge the General Assembly to Support Restoration of Register's Commission – Commissioner Sturgeon

Resolution No. 1-19-19 - Resolution Authorizing the Williamson County Mayor to Execute a License Agreement with Verizon to Provide Space at The Williamson County Administrative Complex to Install Equipment – Commissioner Smith

Resolution No. 1-19-20 - Resolution to Adopt the 2019 Williamson County Road List – Commissioner Smith

Resolution No. 1-19-21 - Resolution Amending the Five-Year Capital Improvement Program for Schools, Roads, Fire Protection and Recreation – Commissioner R. Jones

Resolution No. 1-19-22 - Resolution Declaring Certain Williamson County Owned Phazzer Electrical Weapons and Cartridges as Surplus to be Disposed of in Accordance with Applicable Law – Commissioner R. Jones

Resolution No. 1-19-23 – Resolution Authorizing the Williamson County Mayor to Enter Into an Interlocal Agreement with the City of Franklin, Tennessee for the Construction and Operation of a Joint Fire Station and Emergency Response Station – Commissioner D. Jones

Resolution No. 1-19-24 - Resolution Accepting a Donation of Awe Learning Computers from the Williamson County Library Foundation on Behalf of the Williamson County Public Library – Commissioner Webb

Resolution No. 1-19-25 - Resolution Authorizing the Williamson County Mayor to Execute an Agreement to Purchase Improved Property Located at 1935 Thompson's Station Road West, Thompson's Station, Tennessee – Commissioner Smith

Resolution No. 1-19-26 - Resolution Authorizing the Williamson County Mayor to Enter Into a Lease Agreement with U.S. Congressman-Elect Mark Green – Commissioner D. Jones

XII. ADJOURNMENT

Anyone requesting accommodation due to disabilities should contact Williamson County Risk Management at (615) 790-5466. This request, if possible, should be made three (3) working days prior to the meeting.



MEMORANDUM

TO: Members of the Williamson County Board of Commissioners

FROM: Lee Ann Burney, Director of Finance

DATE: December 4, 2018

SUBJECT: Monthly Report-County Commissioners

Williamson Medical Center has an agreement with Williamson County to maintain a minimum debt coverage ratio of 1.5 and to retain one year's debt payments in reserve and/or on deposit with the County Trustee. I am proud to report that as of October 31, 2018 Williamson Medical Center maintains an annual Debt Coverage ratio of 3.31 and retains \$1,948,650 of debt payments in reserve.

cc:
Paul Bolin
Chief Financial Officer
Williamson Medical Center



FINANCIAL STATEMENT HIGHLIGHTS

Month Ended October 31, 2018

<u>Actuals</u>	MONTH		YEAR TO DATE	
	Current	Prior Year	Current	Prior Year
Net Revenue	\$18,450,647	\$17,694,251	\$74,498,343	\$69,117,684
Total Operating Expenses	\$18,003,110	\$17,029,690	\$71,298,650	\$66,565,504
Net Non-Operating Rev/Exp	\$530,714	\$160,260	\$913,147	\$772,666
<i>Net Income/Loss</i>	<i>\$978,251</i>	<i>\$824,821</i>	<i>\$4,112,839</i>	<i>\$3,324,846</i>

<u>Balance Sheet</u>	Current Month	Prior Month	Increase (decrease)
Operating Account Balance	\$14,670,293	\$8,374,099	\$6,296,194
Available to Use Cash	\$77,532,728	\$38,635,362	\$38,897,366
Days Cash on Hand	140.6	70.3	70.3
Collections	\$15,826,513	\$16,106,742	(\$280,229)

<u>Key Financial Stats/Indicators</u>	Current Month	13 Month Average	Increase (decrease)
Admissions-Adults	727	800	(73)
Admissions-Pediatrics	10	10	0
Patient Days	2,493	2,730	(237)
Equivalent Patient Days	8,054	7,654	400
Surgeries	1,129	969	160
Emergency Room	3,141	3,120	21
Emergency Room-Pediatrics	860	917	(57)
Return on Net Revenue	5.30%	4.80%	0.50%
Debt Coverage (1.5-Compliance Pledge to Williamson Co)	3.31	NA	

WILLIAMSON MEDICAL CENTER
STATEMENT OF CASH FLOWS
For the Period Ending October 31, 2018

BEGINNING OPERATING CASH BALANCE	\$	8,374,099
NET INCOME (LOSS) FROM OPERATIONS		978,251
PLUS DEPRECIATION (Not a Cash Expense)		<u>1,050,889</u>
SUB-TOTAL	\$	10,403,239
CASH PROVIDED BY:		
INCREASE IN BONDS PAYABLE	\$	45,000,000
DECREASE IN BOND PAYMENT FUND		353,187
INCREASE IN ACCRUED WAGES PAYABLE		306,650
INCREASE IN DEF COMP LIABILITY		210,339
DECREASE IN PREPAID EXPENSES		117,156
INCREASE IN ACCOUNTS PAYABLE		53,394
INCREASE IN ACCRUED EMPLOYEE BENEFITS		47,650
INCREASE IN PAYROLL TAXES PAYABLE		31,861
INCREASE IN THIRD PARTY SETTLEMENTS		15,696
INCREASE IN EMPLOYEE DEDUCTIONS		<u>9,207</u>
TOTAL SOURCES OF CASH	\$	46,145,140
CASH USED FOR:		
INCREASE IN FUNDED DEPRECIATION	\$	32,954,359
CHANGE IN FIXED ASSET		5,560,254
INCREASE IN ACCOUNTS RECEIVABLE		1,520,578
DECREASE IN DUE FROM BJIT		708,042
DECREASE IN ACCRUED BOND INTEREST		594,854
INCREASE IN MISC ASSETS		160,473
INCREASE IN INVENTORIES		136,251
DECREASE IN NOTE PAYABLE-FIRST TENN CONSOLIDATED		126,916
DECREASE IN NOTE PAYABLE-INS BANK		31,031
DECREASE IN NOTE PAYABLE-FIRST TENN GRASSLAND		20,454
DECREASE IN NOTE PAYABLE-FSB CAIN PROPERTY		20,294
DECREASE IN NOTE PAYABLE FRANKLIN SYNERGY		20,059
DECREASE IN NOTE PAYABLE-FSB-CURD LANE PROPERTY		15,389
CHANGE IN BONDS PAYABLE		<u>9,132</u>
TOTAL USES OF CASH	\$	41,878,086
ENDING OPERATING CASH BALANCE	\$	<u>14,670,293</u>
INCREASE OR (DECREASE) IN OPERATING CASH ACCOUNTS	\$	6,296,194
FUNDS RESTRICTED AS TO USE:		
FUNDED DEPRECIATION	\$	59,103,144
BOND ESCROW FUND		1,948,650
BOND PAYMENT FUND		<u>1,810,641</u>
TOTAL RESTRICTED FUNDS	\$	62,862,435
GRAND TOTAL OF ALL CASH ASSETS	\$	<u><u>77,532,728</u></u>

**WILLIAMSON MEDICAL CENTER
BALANCE SHEET
For the Period Ending October 31, 2018**

PAGE 1

	CURRENT MONTH	PRIOR MONTH	INCREASE (DECREASE)	PERCENT CHANGE	BALANCE AT 30-Jun-18	NOTES
CASH						
Funds Mgmt/General Fund	\$ 14,670,293	\$ 8,374,099	\$ 6,296,194	75.2%	\$ 8,554,931	
TOTAL CASH	14,670,293	8,374,099	6,296,194	75.2%	\$ 8,554,931	
RECEIVABLES						
Patient Receivables	74,905,958	69,273,710	5,632,248	8.1%	69,510,696	
Contractual Allowances	(50,027,791)	(45,651,897)	(4,375,894)	9.6%	(46,364,933)	
Other Receivables	869,019	604,795	264,224	43.7%	352,020	
TOTAL RECEIVABLES	25,747,186	24,226,608	1,520,578	6.3%	23,497,783	1
INVENTORIES						
General Stores	248,104	226,465	21,639	9.6%	205,991	
Pharmacy	840,411	840,411	0	0.0%	840,412	
Surgery	3,068,472	2,953,860	114,612	3.9%	2,798,835	
TOTAL INVENTORIES	4,156,987	4,020,736	136,251	3.4%	3,845,238	
PREPAID EXPENSES	2,398,512	2,515,668	(117,156)	-4.7%	2,030,995	
TOTAL CURRENT ASSETS	46,972,978	39,137,111	7,835,867	20.0%	37,928,947	
PROPERTY, PLANT & EQUIP						
Land and Land Imp.	16,042,698	16,042,698	0	0.0%	16,042,698	
Building & Building Serv	226,896,411	221,863,362	5,033,049	2.3%	213,167,430	2
Equipment	122,825,248	122,298,043	527,205	0.4%	120,806,890	2
Less: Accum Depr	(168,632,166)	(167,596,562)	(1,035,604)	0.6%	(164,476,610)	
TOTAL P,P & E	197,132,191	192,607,541	4,524,650	2.3%	185,540,408	
OTHER ASSETS						
Cash-Funded Depreciation	59,103,144	26,148,785	32,954,359	126.0%	32,117,811	3
Bond Payment Fund	1,810,641	2,163,828	(353,187)	0.0%	1,081,914	
Bond Escrow Fund	1,948,650	1,948,650	0	0.0%	1,948,650	
Miscellaneous Assets/investments	16,599,587	16,439,114	160,473	1.0%	18,388,628	
Capitalized Costs/Bond Issue Cost	1,732,334	1,747,619	(15,285)	-0.9%	61,113	
TOTAL OTHER ASSETS	81,194,356	48,447,996	32,746,360	67.6%	53,598,116	
TOTAL ASSETS	\$ 325,299,525	\$ 280,192,648	\$ 45,106,877	16.1%	\$ 277,067,471	

**WILLIAMSON MEDICAL CENTER
BALANCE SHEET
For the Period Ending October 31, 2018**

PAGE 2

	CURRENT MONTH	PRIOR MONTH	INCREASE (DECREASE)	PERCENT CHANGE	BALANCE AT 30-Jun-18	NOTES
CURRENT LIABILITIES						
Accounts Payable	\$ 10,830,690	\$ 10,777,296	\$ 53,394	0.5%	\$ 9,641,495	
Due from BJIT	(8,226,958)	(7,518,916)	(708,042)	9.4%	(4,706,774)	4
Accrued Wages Payable	4,292,453	3,985,803	306,650	7.7%	2,133,523	
Payroll Taxes Payable	275,958	244,097	31,861	13.1%	112,482	
Employee Ded Payable	(71,420)	(80,627)	9,207	-11.4%	(82,244)	
Accrued Employee Benefits	4,593,729	4,546,079	47,650	1.0%	4,594,374	
Accrued Bond Interest	0	594,854	(594,854)	-100.0%	237,941	
Current Portion-Bonds Payable	2,900,000	2,900,000	0	0.0%	2,900,000	
Current Portion of Long Term Debt	2,667,225	2,680,280	(13,055)	-0.5%	2,723,959	
Estimated Third Party Settlements	270,118	254,422	15,696	6.2%	207,334	1
Other Current Obligations	1,620,265	1,620,265	0	0.0%	1,622,840	
TOTAL CURRENT LIAB	19,152,060	20,003,553	(851,493)	-4.3%	19,384,930	
LONG TERM LIABILITIES						
Hospital Expansion Bonds 2004	\$ 11,420,000	\$ 11,420,000	\$ -	0.0%	\$ 11,420,000	
Hospital Expansion Bonds 2013	24,641,198	24,650,330	(9,132)	0.0%	24,677,727	
Hospital Expansion Bonds 2018	45,000,000		45,000,000	100.0%	0	5
INS Bank-Parking Deck	3,024,446	3,056,422	(31,976)	-1.0%	3,151,294	
1st Tennessee Bank-Grassland	2,795,444	2,816,504	(21,060)	-0.7%	2,879,614	
Deferred Comp Liability	1,178,583	968,244	210,339	21.7%	913,668	
Franklin Synergy Bank-Cain Proper	1,351,851	1,372,763	(20,912)	-1.5%	1,435,314	
Franklin Synergy Bank-Curd Lane I	2,466,266	2,483,408	(17,142)	-0.7%	2,529,416	
1st Tennessee Bank-Consolidated	2,529,400	2,659,397	(129,997)	-4.9%	3,048,069	
TOTAL LONG TERM LIAB	94,407,187	49,427,068	44,980,119	91.0%	50,055,102	
FUND BALANCE	211,740,278	210,762,027	978,251	0.5%	207,627,439	
TOTAL LIABILITY & FUND BALANCE	\$ 325,299,525	\$ 280,192,648	\$ 45,106,877	16.1%	\$ 277,067,471	

Williamson Medical Center
Income Statement
For the Period Ending October 31, 2018
Comparison of Actual to Budget

	Month To Date				Notes	Year To Date			
	Actual	Budget	Variance	Var%		Actual	Budget	Variance	Var%
Gross Patient Service Revenue:									
Inpatient Routine	\$ 2,811,863	\$ 3,306,603	\$ (494,740)	-15.0%		\$ 11,602,839	\$ 13,119,748	\$ (1,516,910)	-11.6%
Inpatient Ancillary	14,924,872	19,440,445	(4,515,573)	-23.2%		64,474,445	76,804,670	(12,330,225)	-16.1%
Outpatient Ancillary	37,706,517	33,471,267	4,235,250	12.7%		146,896,756	132,805,350	14,091,406	10.6%
Professional Revenue	1,855,373	1,906,901	(51,528)	-2.7%		6,938,990	7,566,090	(627,100)	-8.3%
Total Patient Svc Revenue	\$ 57,298,625	\$ 58,125,216	\$ (826,591)	-1.4%		\$ 229,913,030	\$ 230,295,858	\$ (382,829)	-0.2%
Deductions From Revenue:									
Medicare Cont. Adj.	\$ 20,806,597	\$ 19,015,566	\$ 1,791,031	9.4%		\$ 73,015,798	\$ 75,448,858	\$ (2,433,060)	-3.2%
Managed Care Cont. Adj.	13,240,518	14,240,858	(1,000,340)	-7.0%		61,300,129	56,504,050	4,796,079	8.5%
TennCare Cont. Adj.	2,181,359	2,469,701	(308,342)	-12.5%		9,400,272	9,799,137	(398,865)	-4.1%
Charity/ Indigent	89,461	170,066	(80,605)	-47.4%		476,360	674,778	(198,418)	-29.4%
Provision for Bad Debt	918,542	1,076,260	(157,718)	-14.7%		4,098,895	4,270,322	(170,427)	-4.0%
Professional Practice	865,091	898,899	(33,808)	-3.8%		3,434,859	3,595,595	(160,736)	-4.5%
Other Deductions	1,330,202	1,262,166	68,036	5.4%		5,835,607	5,007,948	827,659	16.5%
Total Deductions from Revenue	\$ 39,411,770	\$ 39,133,516	\$ 278,254	0.7%		\$ 157,562,920	\$ 155,300,688	\$ 2,262,232	1.5%
Contractuals %	68.8%	67.3%	1.5%	1.5%		68.5%	67.4%	1.1%	1.1%
Net Patient Svc Revenue	\$ 17,886,855	\$ 18,991,700	\$ (1,104,845)	-5.8%		\$ 72,350,110	\$ 74,995,170	\$ (2,645,061)	-3.5%
Other Operating Revenue	\$ 563,792	\$ 537,360	\$ 26,432	4.9%		\$ 2,148,233	\$ 2,129,076	\$ 19,157	0.9%
Net Operating Revenue	\$ 18,450,647	\$ 19,529,060	\$ (1,078,413)	-5.5%		\$ 74,498,343	\$ 77,124,246	\$ (2,625,904)	-3.4%
Operating Expenses:									
Salaries & Wages	\$ 7,358,985	\$ 7,554,347	\$ (195,362)	-2.6%		\$ 29,457,828	\$ 29,858,556	\$ (400,728)	-1.3%
Employee Benefits	1,823,559	1,868,491	(44,932)	-2.4%		7,211,371	7,474,301	(262,930)	-3.5%
Medical Prof. Fees	495,030	391,467	103,563	26.5%		1,812,467	1,507,962	304,505	20.2%
Medical Supplies	3,945,687	4,143,699	(198,012)	-4.8%	1	14,515,420	16,441,127	(1,925,707)	-11.7%
Non-Medical Supplies	287,421	282,904	4,517	1.6%		1,110,881	1,123,432	(12,551)	-1.1%
Other Expenses	961,324	766,849	194,475	25.4%	2	3,640,290	3,032,138	608,152	20.1%
Utilities	253,148	250,743	2,405	1.0%		1,049,230	1,064,723	(15,493)	-1.5%
Purchased Services	1,016,324	1,150,499	(134,175)	-11.7%		4,274,138	4,521,252	(247,114)	-5.5%
Repair/Main Equipment	376,287	520,888	(144,601)	-27.8%		2,142,977	2,026,225	116,752	5.8%
Insurance	88,252	121,901	(33,649)	-27.6%		433,870	469,571	(35,901)	-7.6%
Education & Dues	102,470	110,380	(7,910)	-7.2%		336,405	425,193	(88,788)	-20.9%
Equipment Leases	99,625	131,131	(31,506)	-24.0%		517,313	505,321	11,992	2.4%
Total Operating Expenses	\$ 16,808,112	\$ 17,293,299	\$ (485,187)	-2.8%		\$ 66,501,989	\$ 68,449,801	\$ (1,947,812)	-2.8%
Net Operating Income	\$ 1,642,535	\$ 2,235,761	\$ (593,226)	-26.5%		\$ 7,996,353	\$ 8,674,445	\$ (678,092)	-7.8%
Non-Operating Revenue	\$ 530,714	270,192	260,522	96.4%	3	\$ 913,147	1,067,244	\$ (154,097)	-14.4%
EBITDA	\$ 2,173,249	\$ 2,505,953	\$ (332,704)	-13.3%		\$ 8,909,500	\$ 9,741,689	\$ (832,189)	-8.5%
Interest	\$ 144,109	\$ 153,998	\$ (9,889)	-6.4%		\$ 579,965	\$ 619,225	\$ (39,260)	-6.3%
Depreciation & Amort.	1,050,889	1,071,722	(20,833)	-1.9%		4,216,696	4,286,880	(70,184)	-1.6%
Net Income/(Loss)	\$ 978,251	\$ 1,280,233	\$ (301,982)	-23.6%		\$ 4,112,839	\$ 4,835,564	\$ (722,745)	-14.9%

NOTES TO FINANCIAL STATEMENTS

Williamson Medical Center

October 31, 2018

Notes to Balance Sheet

1. Accounts Receivable increased by \$1,520,578. Collections for the month were \$15,826,513 compared to prior month collections of \$16,106,742. AR days increased to 41.9 days in October from 40.1 days in September. Gross patient revenue for October was \$57,298,625 compared to \$54,629,218 for September.
2. Property, Plant & Equipment increased by \$5,560,254 due to our continued upgrade of current systems, the purchase of a ventilator, Sonosite ultrasound system and computer hardware/software and CIP projects.
3. Funded Depreciation increased by \$32,954,359. We received the proceeds of \$45,000,000.00 from the county bond issue in October.
4. Funding to the Bone & Joint Institute increased by \$708,042 to cover the daily operations for the practice.
5. Bonds Payable increased by \$45,000,000.00 related to the county bond issue and the Bone & Joint Institute building expansion.

Notes to Income Statement

1. Medical Supplies are under budget by \$198,012 or 4.8%. Surgery cases for the month of October were 1,129 compared to 971 cases for September.
2. Other Expenses are over budget by \$194,475 or 25.4% due to legal fees and settlements, donations, and miscellaneous departmental purchases of minor equipment.
3. Other Income is over budget by \$260,522 primarily due to receiving the CJR Medicare IPC initiative payment.

Williamson Medical Center
Selected Patient Statistics
13 Month Trending Thru October 31, 2018

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	13 Month Average
ACTUAL:														
Admissions-Adults	829	783	841	898	788	776	797	822	800	781	812	746	727	800
Admissions-Peds	8	7	11	22	12	8	4	8	5	6	9	14	10	10
Patient Days	2,743	2,426	2,891	3,458	2,736	2,710	2,765	2,761	2,719	2,668	2,619	2,495	2,493	2,730
Average Daily Census	91	81	93	112	98	97	92	89	91	86	84	83	80	91
Average Length of Stay	3.31	3.10	3.44	3.85	3.47	3.49	3.47	3.36	3.40	3.42	3.23	3.34	3.43	3.41
Observation Patients	418	390	419	375	368	391	430	438	408	410	380	368	414	401
Adjusted Patient Days	7,396	6,939	7,919	8,133	7,062	7,686	7,764	7,915	7,607	7,890	7,824	7,307	8,054	7,654
Observation Rate	33%	33%	33%	29%	32%	33%	35%	35%	34%	34%	32%	33%	36%	33%

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	13 Month Average
BUDGET:														
Admissions-Adults	904	875	904	904	817	904	875	904	975	856	856	828	856	881
Admissions-Peds	13	13	13	13	12	13	13	13	13	10	10	10	10	12
Patient Days	3,198	3,093	3,198	3,198	2,888	3,198	3,093	3,198	3,093	2,901	2,901	2,809	2,901	3,051
Average Daily Census	107	103	103	103	103	114	103	103	103	97	97	91	94	102
Average Length of Stay	3.54	3.53	3.54	3.54	3.53	3.54	3.53	3.54	3.17	3.39	3.39	3.39	3.39	3.46
Observation Patients	NB													
Adjusted Patient Days	8,105	7,846	8,107	8,115	7,342	8,117	7,846	8,095	7,832	7,591	7,591	7,346	7,591	7,810

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	13 Month Average
DIFFERENCE:														
Admissions-Adults	(75)	(92)	(63)	(6)	(29)	(128)	(78)	(82)	(175)	(75)	(44)	(82)	(129)	(81)
Admissions-Peds	(5)	(6)	(2)	9	-	(5)	(9)	(5)	(8)	(4)	(1)	4	-	(2)
Patient Days	(455)	(667)	(307)	260	(152)	(488)	(328)	(437)	(374)	(233)	(282)	(314)	(408)	(322)
Average Daily Census	(15.17)	(22.23)	(9.90)	8.39	(5.43)	(17.43)	(11)	(14)	(12)	(11)	(12)	(7)	(13)	(11)
Average Length of Stay	(0.23)	(0.44)	(0.10)	0.31	(0.06)	(0.05)	(0.07)	(0.18)	0.23	0.03	(0.16)	(0.05)	0.04	(0.06)
Observation Patients	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB
Adjusted Patient Days	(709)	(907)	(188)	18	(280)	(431)	(82)	(180)	(225)	299	233	(39)	463	(156)

Williamson Medical Center
Selected Patient Statistics
13 Month Trending Thru October 31, 2018

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	13 Month Average
ACTUAL:														
Labor & Delivery	162	141	142	141	133	140	134	145	132	146	146	131	113	139
Emergency Room Visits	3,058	3,108	3,391	3,155	2,908	3,005	3,006	3,269	3,100	3,239	3,132	3,054	3,141	3,120
Emergency Room Visits Peds	945	900	1,222	930	1,079	969	843	960	772	769	808	870	860	917
Total Surgery Cases	889	876	947	850	745	837	1,006	1,074	1,079	1,035	1,160	971	1,129	969
Total Surgery Minutes	104,250	102,007	112,165	98,008	86,164	97,264	106,225	119,782	122,394	116,647	129,411	107,981	122,810	109,624
CT Main	1,737	1,758	1,822	1,728	1,611	1,807	1,732	1,860	1,821	1,830	1,758	1,727	1,776	1,767
CT Imaging Center	412	373	359	347	369	405	400	408	403	425	469	399	442	401
MRI	318	321	305	337	362	413	498	522	493	446	528	424	489	420
Sleep Studies	84	80	77	56	79	84	84	80	83	77	85	70	68	77
Respiratory Therapy	2,855	3,269	4,250	5,420	3,414	3,181	3,723	3,183	2,945	2,514	2,624	2,804	2,952	3,318
Ambulance Runs	1,233	1,177	1,394	1,274	1,168	1,266	1,297	1,404	1,288	1,338	1,372	1,294	1,364	1,298

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	13 Month Average
BUDGET:														
Labor & Delivery Births	153	148	153	153	138	153	148	153	148	153	153	148	153	150
Emergency Room Visits	3,041	2,943	3,041	3,041	2,746	3,041	2,943	3,041	2,943	3,190	3,190	3,087	3,190	3,034
Emergency Room Visits Peds	974	942	974	974	880	974	942	974	942	983	983	952	983	960
Total Surgery Cases	918	889	918	918	829	918	889	918	889	2,103	2,103	2,034	2,103	1,264
Total Surgery Minutes	109,893	106,348	109,893	109,893	99,258	109,893	106,348	109,893	106,348	149,702	149,702	144,872	149,702	120,134
CT Main	1,656	1,603	1,656	1,656	1,496	1,656	1,603	1,656	1,603	1,809	1,809	1,751	1,809	1,674
CT Imaging Center	348	337	348	348	315	348	337	348	337	376	376	364	376	351
MRI	348	337	348	348	315	348	337	348	337	328	328	318	328	336
Sleep Studies	76	74	76	76	69	76	74	74	74	76	76	73	76	75
Respiratory Therapy	3,143	3,041	3,143	3,143	2,838	3,143	3,041	3,143	3,041	3,550	3,550	3,436	3,550	3,212
Ambulance Runs	1,189	1,151	1,189	1,189	1,074	1,189	1,151	1,189	1,151	1,299	1,299	1,257	1,299	1,202

	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	13 Month Average
DIFFERENCE:														
Labor & Delivery Births	9	(7)	(11)	(12)	(5)	(13)	(14)	(8)	(16)	(7)	(7)	(17)	(40)	(11)
Emergency Room Visits	17	165	350	114	162	(36)	63	228	157	49	(58)	(33)	(49)	87
Emergency Room Visits Peds	(29)	(42)	248	(44)	199	(5)	(99)	(14)	(170)	(214)	(175)	(82)	(123)	(42)
Total Surgery Cases	(29)	(13)	29	(68)	(84)	(81)	117	156	190	(1,068)	(943)	(1,063)	(974)	(295)
Total Surgery Minutes	(5,643)	(4,341)	2,272	(11,885)	(13,094)	(12,629)	(123)	9,889	16,046	(33,055)	(20,291)	(36,891)	(26,892)	(10,511)
CT Main	81	155	166	72	115	151	129	204	218	21	(51)	(24)	(33)	93
CT Imaging Center	64	36	11	(1)	54	57	63	60	66	49	93	35	66	50
MRI	(30)	(16)	(43)	(11)	47	65	161	174	156	118	200	106	161	84
Sleep Studies	8	6	1	(20)	10	8	10	6	9	1	9	(3)	(8)	3
Respiratory Therapy	(288)	228	1,107	2,277	576	38	682	40	(96)	(1,036)	(926)	(632)	(598)	106
Ambulance Runs	44	26	205	85	94	77	146	215	137	39	73	37	65	96

Williamson Medical Center
Key Financial Indicators

3 MONTHS

Indicators Description	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	8/31/2018	9/30/2018	10/31/2018	12 Month Avg
Balance Sheet												
Net Days in Accounts Receivable	38.2	45.2	39.2	40.9	35.2	39.3	36.7	37.4	37.4	40.1	41.9	38.2
A/R Collected (Prior Yr is avg per mo)	11,769,418	11,713,392	12,504,145	12,581,970	13,586,057	14,684,780	15,673,648	16,034	19,070,706	16,106,742	15,826,513	16,367,398
Days Cash on Hand (Prior Yr is at YE)	185.4	160.8	150.8	138.7	109.1	92.8	99.8	105.8	68.0	70.3	140.6	101.0
Debt Coverage Ratio (avg past 12 mo)	2.66	1.90	2.70	2.65	2.76	2.67	2.67	3.30	3.34	3.30	3.31	
Current Ratio-Current Asset/Current	2.5	2.2	2.4	1.4	1.8	2.0	2.3	2.3	2.6	2.0	2.5	2.4
Income Statement												
Sal/Ben % Net Operating Revenue	46.9%	47.5%	46.6%	47.8%	48.0%	49.1%	49.6%	50.25%	48.66%	51.28%	49.77%	49.86%
Med Supply Expense % of Total Patient	7.01%	7.26%	6.74%	7.12%	6.83%	6.91%	7.08%	6.40%	6.15%	6.39%	0.50%	5.88%
Return on Net Revenue	6.48%	3.97%	4.06%	2.98%	8.80%	4.79%	4.46%	4.73%	3.15%	2.28%	4.46%	4.80%
Return on Net Revenue before Non-Cap	5.81%	3.75%	3.80%	8.80%	7.17%	3.59%	3.30%	3.10%	3.05%	0.63%	2.43%	3.35%
Productivity/Other												
Total Full-Time Equivalent Employee	1,136	1,216	1,182	1,165	1,140	1,229	1,270	1,301	1,329	1,315	1,314	1,304
Total Paid Manhours Per Adj. Patient	29.72	30.60	28.87	29.38	26.96	27.74	29.14	29.24	30.08	30.98	28.90	29.63
Case Mix	1.20	1.24	1.23	1.27	1.25	1.30	1.37	1.46	1.50	1.50		1.46
Revenue Mix												
Medicare	41.4%	41.0%	40.0%	41.5%	41.2%	40.3%	41.1%	42.7%	41.9%	38.8%	40.9%	41.7%
TennCare	6.6%	6.6%	5.8%	5.5%	5.1%	5.5%	5.5%	5.2%	5.1%	5.1%	4.7%	5.2%
Commercial	45.9%	46.1%	48.2%	47.3%	48.8%	49.7%	48.6%	47.2%	48.0%	50.1%	49.1%	48.1%
Workers Comp	1.0%	0.90%	0.70%	0.70%	0.80%	0.70%	0.68%	0.9%	1.1%	1.5%	0.4%	0.9%
Self Pay	5.1%	5.4%	5.3%	5.0%	4.1%	3.8%	4.0%	4.0%	3.9%	4.5%	4.9%	4.1%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Williamson Medical Center				
Consolidated Statement of Income and Expense				
For the Period Ending October 31, 2018				
	Month	Month	Month	Month
	BJIT	WMG	WMC	Total
Patient Service Revenue	\$ 4,998,305	\$ 1,843,473	\$ 55,455,152	\$ 62,296,930
Deductions from Revenue	3,435,365	824,450	38,587,320	42,847,135
Deductions as a % of Revenue	69%	45%	70%	69%
Net Patient Revenue	\$ 1,562,940	\$ 1,019,023	\$ 16,867,832	\$ 19,449,795
Other Revenue		\$ 4,078	\$ 559,714	\$ 563,792
Total Revenue	\$ 1,562,940	\$ 1,023,101	\$ 17,427,546	\$ 20,013,587
Operating Expenses				
Salaries-Staff	\$ 629,200	\$ 201,542	\$ 6,587,606	\$ 7,418,348
Salaries-Physician	\$ 1,089,880	\$ 683,464	\$ (113,627)	\$ 1,659,717
Employee Benefits	191,846	36,756	1,786,803	2,015,405
Professional Fees	-	-	495,030	495,030
Medical Supplies	120,217	139,838	3,805,849	4,065,904
Non-Medical Supplies	18,647	3,093	284,328	306,068
Other Expenses	89,348	65,631	895,693	1,050,672
Utilities	687	3,377	249,771	253,835
Interest	-	-	144,109	144,109
Purchased Services	(21,660)	51,311	965,013	994,664
Repair of Equipment	966	-	376,287	377,253
Insurance	27,969	-	88,252	116,221
Books Dues Fees	3,390	3,150	85,921	92,461
Education and Travel	10,041	3,044	10,355	23,440
Depreciation & Amortization	-	-	1,050,889	1,050,889
Equip Leases and Rentals		4,502	95,123	99,625
Total Operating Expenses	\$ 2,160,531	\$ 1,195,708	\$ 16,807,402	\$ 20,163,640
Total Exp as a % of Net Revenue	138%	117%	100%	104%
Net Operating Income/Loss	\$ (597,591)	\$ (172,607)	\$ 620,144	\$ (150,054)
Non-Operating Revenue	-	-	530,714	530,714
Net Income/Loss	\$ (597,591)	\$ (172,607)	\$ 1,150,858	\$ 380,660
				(0)
Physician Salary	\$ 1,089,880	683,464		1,659,717
NI before Physician Salary	\$ 492,290	\$ 510,857	\$ 1,150,858	\$ 2,040,377
Phy Comp as a % of Net Rev	70%	67%	0%	9%

Williamson Medical Center				
Consolidated Statement of Income and Expense				
For the Period Ending October 31, 2018				
	YTD	YTD	YTD	YTD
	BJIT	WMG	WMC	Total
Patient Service Revenue	\$ 18,688,111	\$ 6,556,999	\$ 223,356,030	\$ 248,601,140
Deductions from Revenue	12,611,661	3,064,207	154,498,713	170,174,581
Deductions as a % of Revenue	67%	47%	69%	68%
Net Patient Revenue	\$ 6,076,450	\$ 3,492,792	\$ 68,857,317	\$ 78,426,559
Other Revenue		\$ 20,821	\$ 2,127,412	\$ 2,148,233
Total Revenue	\$ 6,076,450	\$ 3,513,613	\$ 70,984,729	\$ 80,574,792
Operating Expenses				
Salaries-Staff	\$ 2,421,132	\$ 1,825,563	\$ 25,084,418	\$ 29,331,113
Salaries-Physician	4,992,109	1,978,009		\$ 6,970,118
Employee Benefits	640,796	144,739	7,066,632	7,852,167
Professional Fees	-	-	1,812,467	1,812,467
Medical Supplies	434,578	293,896	14,221,524	14,949,998
Non-Medical Supplies	33,073	17,154	1,093,727	1,143,954
Other Expenses	377,730	258,385	3,381,905	4,018,020
Utilities	1,652	62,717	986,513	1,050,882
Interest		-	579,965	579,965
Purchased Services	(159,624)	268,201	4,005,937	4,114,514
Repair of Equipment	3,556	44,507	2,098,469	2,146,532
Insurance	70,747	64,452	369,218	504,417
Books Dues Fees	14,784	5,117	253,919	273,820
Education and Travel	29,566	9,327	68,043	106,936
Depreciation & Amortization	-	-	4,216,696	4,216,696
Equip Leases and Rentals	61	18,030	499,283	517,374
Total Operating Expenses	\$ 8,860,160	\$ 4,990,097	\$ 65,738,715	\$ 79,588,972
Total Exp as a % of Net Revenue	146%	143%	95%	101%
Net Operating Income/Loss	\$ (2,783,710)	\$ (1,476,484)	\$ 5,246,013	\$ 985,820
Non-Operating Revenue	-	-	913,147	913,147
Net Income/Loss	\$ (2,783,710)	\$ (1,476,484)	\$ 6,159,160	\$ 1,898,967
				(0)
Physician Salary	\$ 4,992,109	\$ 1,978,009	\$ -	\$ 6,970,118
NI before Physician Salary	\$ 2,208,399	\$ 501,525	\$ 6,159,160	\$ 8,869,085
Phy Comp as a % of Net Rev	82%	57%	0%	9%



MEMORANDUM

TO: Members of the Williamson County Board of Commissioners

FROM: Lee Ann Burney, Director of Finance

DATE: December 31, 2018

SUBJECT: Monthly Report-County Commissioners

Williamson Medical Center has an agreement with Williamson County to maintain a minimum debt coverage ratio of 1.5 and to retain one year's debt payments in reserve and/or on deposit with the County Trustee. I am proud to report that as of November 30, 2018 Williamson Medical Center maintains an annual Debt Coverage ratio of 3.41 and retains \$1,948,650 of debt payments in reserve.

cc:
Paul Bolin
Chief Financial Officer
Williamson Medical Center



FINANCIAL STATEMENT HIGHLIGHTS

Month Ended November 30, 2018

<u>Actuals</u>	MONTH		YEAR TO DATE	
	Current	Prior Year	Current	Prior Year
Net Revenue	\$19,208,007	\$16,328,374	\$93,706,349	\$85,446,060
Total Operating Expenses	\$18,507,108	\$16,101,317	\$89,805,759	\$82,666,822
Net Non-Operating Rev/Exp	\$294,651	\$167,166	\$1,207,798	\$939,831
Net Income/Loss	\$995,550	\$394,223	\$5,108,388	\$3,719,069

<u>Balance Sheet</u>	Current Month	Prior Month	Increase (decrease)
Operating Account Balance	\$19,620,637	\$14,670,293	\$4,950,344
Available to Use Cash	\$67,671,379	\$77,532,728	(\$9,861,349)
Days Cash on Hand	121.7	140.6	(18.9)
Collections	\$16,376,588	\$15,826,513	\$550,075

<u>Key Financial Stats/Indicators</u>	Current Month	13 Month Average	Increase (decrease)
Admissions-Adults	890	805	85
Admissions-Pediatrics	23	11	12
Patient Days	3,131	2,759	372
Equivalent Patient Days	9,400	7,808	1592
Surgeries	1,199	993	206
Emergency Room	3,057	3,120	(63)
Emergency Room-Pediatrics	872	912	(40)
Return on Net Revenue	5.18%	5.03%	0.15%
Debt Coverage (1.5-Compliance Pledge to Williamson Co)	3.41	NA	

WILLIAMSON MEDICAL CENTER
STATEMENT OF CASH FLOWS
For the Period Ending November 30, 2018

BEGINNING OPERATING CASH BALANCE	\$	14,670,293	
NET INCOME (LOSS) FROM OPERATIONS		995,550	
PLUS DEPRECIATION (Not a Cash Expense)		1,049,514	
SUB-TOTAL			\$ 16,715,357
CASH PROVIDED BY:			
DECREASE IN FUNDED DEPRECIATION	\$	15,242,682	
INCREASE IN ACCRUED INTEREST PAYABLE		249,429	
INCREASE IN EMPLOYEE DED PAYABLE		98,546	
INCREASE IN THIRD PARTY SETTLEMENTS		18,544	
TOTAL SOURCES OF CASH			\$ 15,609,201
CASH USED FOR:			
CHANGE IN FIXED ASSET	\$	5,000,229	
DECREASE IN ACCRUED WAGES PAYABLE		2,613,234	
INCREASE IN ACCOUNTS RECEIVABLE		1,559,765	
DECREASE IN ACCOUNTS PAYABLE		1,032,053	
DECREASE IN DUE FROM BJIT		773,850	
INCREASE IN MISC ASSETS		573,766	
INCREASE IN BOND PAYMENT FUND		430,989	
DECREASE IN ACCRUED EMPLOYEE BENEFITS		231,152	
DECREASE IN PAYROLL TAXES PAYABLE		180,735	
DECREASE IN NOTE PAYABLE-FIRST TENN CONSOLIDATED		127,293	
INCREASE IN PREPAID EXPENSES		34,613	
DECREASE IN NOTE PAYABLE-INS BANK		30,822	
INCREASE IN INVENTORIES		29,818	
DECREASE IN NOTE PAYABLE-FIRST TENN GRASSLAND		20,607	
DECREASE IN NOTE PAYABLE-FSB CAIN PROPERTY		20,481	
DECREASE IN NOTE PAYABLE FRANKLIN SYNERGY		20,127	
DECREASE IN NOTE PAYABLE-FSB-CURD LANE PROPERTY		15,255	
CHANGE IN BONDS PAYABLE		9,132	
TOTAL USES OF CASH			\$ 12,703,921
ENDING OPERATING CASH BALANCE			\$ 19,620,637
INCREASE OR (DECREASE) IN OPERATING CASH ACCOUNTS			\$ 4,950,344
FUNDS RESTRICTED AS TO USE:			
FUNDED DEPRECIATION	\$	43,860,462	
BOND ESCROW FUND		1,948,650	
BOND PAYMENT FUND		2,241,630	
TOTAL RESTRICTED FUNDS			\$ 48,050,742
GRAND TOTAL OF ALL CASH ASSETS			\$ 67,671,379

**WILLIAMSON MEDICAL CENTER
BALANCE SHEET
For the Period Ending November 30, 2018**

PAGE 1

	CURRENT MONTH	PRIOR MONTH	INCREASE (DECREASE)	PERCENT CHANGE	BALANCE AT 30-Jun-18	NOTES
CASH						
Funds Mgmt/General Fund	\$ 19,620,637	\$ 14,670,293	\$ 4,950,344	33.7%	\$ 8,554,931	
TOTAL CASH	19,620,637	14,670,293	4,950,344	33.7%	\$ 8,554,931	
RECEIVABLES						
Patient Receivables	81,198,367	74,905,958	6,292,409	8.4%	69,510,696	
Contractual Allowances	(55,010,971)	(50,027,791)	(4,983,180)	10.0%	(46,364,933)	
Other Receivables	1,119,555	869,019	250,536	28.8%	352,020	
TOTAL RECEIVABLES	27,306,951	25,747,186	1,559,765	6.1%	23,497,783	1
INVENTORIES						
General Stores	247,203	248,104	(901)	-0.4%	205,991	
Pharmacy	840,411	840,411	0	0.0%	840,412	
Surgery	3,099,191	3,068,472	30,719	1.0%	2,798,835	
TOTAL INVENTORIES	4,186,805	4,156,987	29,818	0.7%	3,845,238	
PREPAID EXPENSES	2,972,278	2,398,512	573,766	23.9%	2,030,995	
TOTAL CURRENT ASSETS	54,086,671	46,972,978	7,113,693	15.1%	37,928,947	
PROPERTY, PLANT & EQUIP						
Land and Land Imp.	16,042,698	16,042,698	0	0.0%	16,042,698	
Building & Building Serv	231,393,184	226,896,411	4,496,773	2.0%	213,167,430	2
Equipment	123,328,704	122,825,248	503,456	0.4%	120,806,890	2
Less: Accum Depr	(169,666,394)	(168,632,166)	(1,034,228)	0.6%	(164,476,610)	
TOTAL P,P & E	201,098,192	197,132,191	3,966,001	2.0%	185,540,408	
OTHER ASSETS						
Cash-Funded Depreciation	43,860,462	59,103,144	(15,242,682)	-25.8%	32,117,811	3
Bond Payment Fund	2,241,630	1,810,641	430,989	0.0%	1,081,914	
Bond Escrow Fund	1,948,650	1,948,650	0	0.0%	1,948,650	
Miscellaneous Assets/Investments	16,634,200	16,599,587	34,613	0.2%	18,388,628	
Capitalized Costs/Bond Issue Cost	1,717,049	1,732,334	(15,285)	-0.9%	61,113	
TOTAL OTHER ASSETS	66,401,991	81,194,356	(14,792,365)	-18.2%	53,598,116	
TOTAL ASSETS	\$ 321,586,854	\$ 325,299,525	\$ (3,712,671)	-1.1%	\$ 277,067,471	

**WILLIAMSON MEDICAL CENTER
BALANCE SHEET
For the Period Ending November 30, 2018**

PAGE 2

	CURRENT MONTH	PRIOR MONTH	INCREASE (DECREASE)	PERCENT CHANGE	BALANCE AT 30-Jun-18	NOTES
CURRENT LIABILITIES						
Accounts Payable	\$ 9,798,637	\$ 10,830,690	\$ (1,032,053)	-9.5%	\$ 9,641,495	
Due from BJIT	(9,000,808)	(8,226,958)	(773,850)	9.4%	(4,706,774)	4
Accrued Wages Payable	1,679,219	4,292,453	(2,613,234)	-60.9%	2,133,523	
Payroll Taxes Payable	95,223	275,958	(180,735)	-65.5%	112,482	
Employee Ded Payable	27,126	(71,420)	98,546	-138.0%	(82,244)	
Accrued Employee Benefits	4,362,577	4,593,729	(231,152)	-5.0%	4,594,374	
Accrued Bond Interest	249,429	0	249,429	100.0%	237,941	
Current Portion-Bonds Payable	2,900,000	2,900,000	0	0.0%	2,900,000	
Current Portion of Long Term Debt	2,631,678	2,667,225	(35,547)	-1.3%	2,723,959	
Estimated Third Party Settlements	288,662	270,118	18,544	6.9%	207,334	
Other Current Obligations	1,620,265	1,620,265	0	0.0%	1,622,840	
TOTAL CURRENT LIAB	14,652,008	19,152,060	(4,500,052)	-23.5%	19,384,930	
LONG TERM LIABILITIES						
Hospital Expansion Bonds 2004	\$ 11,420,000	\$ 11,420,000	\$ -	0.0%	\$ 11,420,000	
Hospital Expansion Bonds 2013	24,632,065	24,641,198	(9,133)	0.0%	24,677,727	
Hospital Expansion Bonds 2018	45,000,000	45,000,000	0	100.0%	0	
INS Bank-Parking Deck	2,992,676	3,024,446	(31,770)	-1.1%	3,151,294	
1st Tennessee Bank-Grassland	2,774,229	2,795,444	(21,215)	-0.8%	2,879,614	
Deferred Comp Liability	1,178,583	1,178,583	0	0.0%	913,668	
Franklin Synergy Bank-Cain Proper	1,351,776	1,351,851	(75)	0.0%	1,435,314	
Franklin Synergy Bank-Curd Lane I	2,450,669	2,466,266	(15,597)	-0.6%	2,529,416	
1st Tennessee Bank-Consolidated	2,399,019	2,529,400	(130,381)	-5.2%	3,048,069	
TOTAL LONG TERM LIAB	94,199,017	94,407,188	(208,171)	-0.2%	50,055,102	
FUND BALANCE	212,735,828	211,740,278	995,550	0.5%	207,627,439	
TOTAL LIABILITY & FUND BALANCE	\$ 321,586,854	\$ 325,299,526	\$ (3,712,672)	-1.1%	\$ 277,067,471	

Williamson Medical Center
Income Statement
For the Period Ending November 30, 2018
Comparison of Actual to Budget

	Month To Date				Notes	Year To Date			
	Actual	Budget	Variance	Var%		Actual	Budget	Variance	Var%
Gross Patient Service Revenue:									
Inpatient Routine	\$ 3,449,626	\$ 3,199,939	\$ 249,687	7.8%		\$ 15,052,465	\$ 16,319,686	\$ (1,267,221)	-7.8%
Inpatient Ancillary	17,164,820	18,813,334	(1,648,514)	-8.8%		81,639,265	95,618,004	(13,978,739)	-14.6%
Outpatient Ancillary	39,473,564	32,391,549	7,082,015	21.9%		186,370,320	165,196,899	21,173,421	12.8%
Professional Revenue	1,799,612	1,845,388	(45,776)	-2.5%		8,738,601	9,411,478	(672,877)	-7.1%
Total Patient Svc Revenue	\$ 61,887,622	\$ 56,250,210	\$ 5,637,412	10.0%		\$ 291,800,651	\$ 286,546,067	\$ 5,254,584	1.8%
Deductions From Revenue:									
Medicare Cont. Adj.	\$ 19,863,900	\$ 18,402,160	\$ 1,461,740	7.9%		\$ 92,879,699	\$ 93,851,018	\$ (971,319)	-1.0%
Managed Care Cont. Adj.	17,431,668	13,781,476	3,650,192	26.5%		78,731,796	70,285,526	8,446,270	12.0%
TennCare Cont. Adj.	2,336,239	2,390,034	(53,795)	-2.3%		11,736,511	12,189,171	(452,660)	-3.7%
Charity/ Indigent	44,415	164,580	(120,165)	-73.0%		520,775	839,358	(318,583)	-38.0%
Provision for Bad Debt	669,296	1,041,542	(172,246)	-16.5%		4,969,191	5,311,864	(342,673)	-6.5%
Professional Practice	872,614	898,899	(26,285)	-2.9%		4,307,472	4,494,494	(187,022)	-4.2%
Other Deductions	1,881,727	1,221,450	660,277	54.1%		7,717,335	6,229,398	1,487,937	23.9%
Total Deductions from Revenue	\$ 43,299,859	\$ 37,900,141	\$ 5,399,718	14.2%		\$ 200,862,779	\$ 193,200,829	\$ 7,661,950	4.0%
Contractuals %	70.0%	67.4%	2.6%	2.6%		68.8%	67.4%	1.4%	1.4%
Net Patient Svc Revenue	\$ 18,587,763	\$ 18,350,069	\$ 237,694	1.3%		\$ 90,937,872	\$ 93,345,238	\$ (2,407,366)	-2.6%
Other Operating Revenue	\$ 620,244	\$ 526,289	\$ 93,955	17.9%		\$ 2,768,477	\$ 2,655,365	\$ 113,112	4.3%
Net Operating Revenue	\$ 19,208,007	\$ 18,876,358	\$ 331,649	1.8%		\$ 93,706,349	\$ 96,000,603	\$ (2,294,254)	-2.4%
Operating Expenses:									
Salaries & Wages	\$ 7,212,929	\$ 7,327,973	\$ (115,044)	-1.6%		\$ 36,670,757	\$ 37,186,529	\$ (515,772)	-1.4%
Employee Benefits	2,028,075	1,834,481	193,594	10.6%		9,239,446	8,308,782	930,664	11.2%
Medical Prof. Fees	376,541	376,739	(198)	-0.1%		2,189,009	1,894,701	294,308	15.5%
Medical Supplies	4,053,666	4,010,031	43,635	1.1%		18,569,086	20,451,158	(1,882,072)	-9.2%
Non-Medical Supplies	275,372	274,719	653	0.2%		1,386,253	1,398,151	(11,898)	-0.9%
Other Expenses	845,461	754,162	91,299	12.1%	1	4,485,751	3,786,300	699,451	18.5%
Utilities	243,626	270,163	(26,537)	-9.8%		1,292,857	1,334,886	(42,029)	-3.1%
Purchased Services	1,103,134	1,123,732	(20,598)	-1.8%		5,377,272	5,644,984	(267,712)	-4.7%
Repair/Main Equipment	546,193	506,307	39,886	7.9%		2,689,169	2,532,532	156,637	6.2%
Insurance	223,406	117,314	106,092	90.4%	2	657,076	586,885	70,191	12.0%
Education & Dues	164,940	106,227	58,713	55.3%	3	501,344	531,421	(30,077)	-5.7%
Equipment Leases	110,129	126,247	(16,118)	-12.8%		627,442	631,568	(4,126)	-0.7%
Total Operating Expenses	\$ 17,183,472	\$ 16,828,095	\$ 355,377	2.1%		\$ 83,685,462	\$ 85,277,897	\$ (1,592,435)	-1.9%
Net Operating Income	\$ 2,024,535	\$ 2,048,263	\$ (23,728)	-1.2%		\$ 10,020,887	\$ 10,722,706	\$ (701,819)	-6.5%
Non-Operating Revenue	\$ 294,651	265,705	28,946	10.9%		\$ 1,207,798	1,332,949	(125,151)	-9.4%
EBITDA	\$ 2,319,186	\$ 2,313,968	\$ 5,218	0.2%		\$ 11,228,685	\$ 12,055,655	\$ (826,970)	-6.9%
Interest	\$ 274,122	\$ 153,473	\$ 120,649	78.6%		\$ 854,087	\$ 772,698	\$ 81,389	10.5%
Depreciation & Amort.	1,049,514	1,071,719	(22,205)	-2.1%		5,296,210	5,356,599	(60,389)	-1.1%
Net Income/(Loss)	\$ 995,550	\$ 1,088,776	\$ (93,226)	-8.6%		\$ 5,108,388	\$ 5,924,358	\$ (815,970)	-13.8%

NOTES TO FINANCIAL STATEMENTS

Williamson Medical Center

November 30, 2018

Notes to Balance Sheet

1. Accounts Receivable increased by \$1,559,765. Collections for the month were \$16,376,588 compared to prior month collections of \$15,826,513. AR days increased to 45 days in November from 41.9 days in October. Gross patient revenue for November was \$61,887,622 compared to \$57,298,625 for October.
2. Property, Plant & Equipment increased by \$5,000,229 due to our continued upgrade of current systems, the purchase of a neoprobe module for Breast Health, surgery table and computer hardware/software and CIP projects.
3. Funded Depreciation decreased by \$15,242,682. We reimbursed the operating account for eligible construction costs that were paid at an earlier date.
4. Funding to the Bone & Joint Institute increased by \$773,850 to cover the daily operations for the practice.

Notes to Income Statement

1. Other Expenses are over budget by \$91,299 or 12.1% due to miscellaneous departmental purchases of minor equipment.
2. Insurance is over budget by \$106,092 or 90.4% resulting from our quarterly premium payment to the county and malpractice insurance.
3. Education & Dues are over budget by \$58,713 or 55.3%, the largest negative variance is in the Quality Assurance department for payment to Press Ganey and Joint Commission certification fee.

Williamson Medical Center
Selected Patient Statistics
13 Month Trending Thru November 30, 2018

	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	13 Month Average
ACTUAL:														
Admissions-Adults	783	841	898	788	776	797	822	800	781	812	746	727	890	805
Admissions-Peds	7	11	22	12	8	4	8	5	6	9	14	10	23	11
Patient Days	2,426	2,891	3,458	2,736	2,710	2,765	2,761	2,719	2,668	2,619	2,495	2,493	3,131	2,759
Average Daily Census	81	93	112	98	97	92	89	91	86	84	83	80	104	92
Average Length of Stay	3.10	3.44	3.85	3.47	3.49	3.47	3.36	3.40	3.42	3.23	3.34	3.43	3.52	3.42
Observation Patients	390	419	375	368	391	430	438	408	410	380	368	414	411	400
Adjusted Patient Days	6,939	7,919	8,133	7,062	7,686	7,764	7,915	7,607	7,890	7,824	7,307	8,054	9,400	7,808
Observation Rate	33%	33%	29%	32%	33%	35%	35%	34%	34%	32%	33%	36%	31%	33%

	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	13 Month Average
BUDGET:														
Admissions-Adults	875	904	904	817	904	875	904	975	856	856	828	856	828	876
Admissions-Peds	13	13	13	12	13	13	13	13	10	10	10	10	10	12
Patient Days	3,093	3,198	3,198	2,888	3,198	3,093	3,198	3,093	2,901	2,901	2,809	2,901	2,809	3,022
Average Daily Census	103	103	103	103	114	103	103	103	97	97	91	94	94	101
Average Length of Stay	3.53	3.54	3.54	3.53	3.54	3.53	3.54	3.17	3.39	3.39	3.39	3.39	3.39	3.45
Observation Patients	NB													
Adjusted Patient Days	7,846	8,107	8,115	7,342	8,117	7,846	8,095	7,832	7,591	7,591	7,346	7,591	7,346	7,751

	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	13 Month Average
DIFFERENCE:														
Admissions-Adults	(92)	(63)	(6)	(29)	(128)	(78)	(82)	(175)	(75)	(44)	(82)	(129)	62	(71)
Admissions-Peds	(6)	(2)	9	-	(5)	(9)	(5)	(8)	(4)	(1)	4	-	13	(1)
Patient Days	(667)	(307)	260	(152)	(488)	(328)	(437)	(374)	(233)	(282)	(314)	(408)	322	(262)
Average Daily Census	(22.23)	(9.90)	8.39	(5.43)	(17.43)	(11)	(14)	(12)	(11)	(12)	(7)	(13)	11	(9)
Average Length of Stay	(0.44)	(0.10)	0.31	(0.06)	(0.05)	(0.07)	(0.18)	0.23	0.03	(0.16)	(0.05)	0.04	0.13	(0.03)
Observation Patients	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB	NB
Adjusted Patient Days	(907)	(188)	18	(280)	(431)	(82)	(180)	(225)	299	233	(39)	463	2,054	57

Williamson Medical Center
Selected Patient Statistics
13 Month Trending Thru November 30, 2018

	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	13 Month Average
ACTUAL:														
Labor & Delivery	141	142	141	133	140	134	145	132	146	146	131	113	163	139
Emergency Room Visits	3,108	3,391	3,155	2,908	3,005	3,006	3,269	3,100	3,239	3,132	3,054	3,141	3,057	3,120
Emergency Room Visits Peds	900	1,222	930	1,079	969	843	960	772	769	808	870	860	872	912
Total Surgery Cases	876	947	850	745	837	1,006	1,074	1,079	1,035	1,160	971	1,129	1,199	993
Total Surgery Minutes	102,007	112,165	98,008	86,164	97,264	106,225	119,782	122,394	116,647	129,411	107,981	122,810	127,059	111,378
CT Main	1,758	1,822	1,728	1,611	1,807	1,732	1,860	1,821	1,830	1,758	1,727	1,776	1,921	1,781
CT Imaging Center	373	359	347	369	405	400	408	403	425	469	399	442	390	399
MRI	321	305	337	362	413	498	522	493	446	528	424	489	480	432
Sleep Studies	80	77	56	79	84	84	80	83	77	85	70	68	67	76
Respiratory Therapy	3,269	4,250	5,420	3,414	3,181	3,723	3,183	2,945	2,514	2,624	2,804	2,952	3,561	3,372
Ambulance Runs	1,177	1,394	1,274	1,168	1,266	1,297	1,404	1,288	1,338	1,372	1,294	1,364	1,242	1,298
BUDGET:														
Labor & Delivery Births	148	153	153	138	153	148	153	148	153	153	148	153	148	150
Emergency Room Visits	2,943	3,041	3,041	2,746	3,041	2,943	3,041	2,943	3,190	3,190	3,087	3,190	3,087	3,037
Emergency Room Visits Peds	942	974	974	880	974	942	974	942	983	983	952	983	952	958
Total Surgery Cases	889	918	918	829	918	889	918	889	2,103	2,103	2,034	2,103	2,034	1,350
Total Surgery Minutes	106,348	109,893	109,893	99,258	109,893	106,348	109,893	106,348	149,702	149,702	144,872	149,702	144,872	122,825
CT Main	1,603	1,656	1,656	1,496	1,656	1,603	1,656	1,603	1,809	1,809	1,751	1,809	1,751	1,681
CT Imaging Center	337	348	348	315	348	337	348	337	376	376	364	376	364	352
MRI	337	348	348	315	348	337	348	337	328	328	318	328	318	334
Sleep Studies	74	76	76	69	76	74	74	74	76	76	73	76	73	74
Respiratory Therapy	3,041	3,143	3,143	2,838	3,143	3,041	3,143	3,041	3,550	3,550	3,436	3,550	3,436	3,235
Ambulance Runs	1,151	1,189	1,189	1,074	1,189	1,151	1,189	1,151	1,299	1,299	1,257	1,299	1,257	1,207
DIFFERENCE:														
Labor & Delivery Births	(7)	(11)	(12)	(5)	(13)	(14)	(8)	(16)	(7)	(7)	(17)	(40)	15	(11)
Emergency Room Visits	165	350	114	162	(36)	63	228	157	49	(58)	(33)	(49)	(30)	83
Emergency Room Visits Peds	(42)	248	(44)	199	(5)	(99)	(14)	(170)	(214)	(175)	(82)	(123)	(80)	(46)
Total Surgery Cases	(13)	29	(68)	(84)	(81)	117	156	190	(1,068)	(943)	(1,063)	(974)	(835)	(357)
Total Surgery Minutes	(4,341)	2,272	(11,885)	(13,094)	(12,629)	(123)	9,889	16,046	(33,055)	(20,291)	(36,891)	(26,892)	(17,813)	(11,447)
CT Main	155	166	72	115	151	129	204	218	21	(51)	(24)	(33)	170	99
CT Imaging Center	36	11	(1)	54	57	63	60	66	49	93	35	66	26	47
MRI	(16)	(43)	(11)	47	65	161	174	156	118	200	106	161	162	98
Sleep Studies	6	1	(20)	10	8	10	6	9	1	9	(3)	(8)	(6)	2
Respiratory Therapy	228	1,107	2,277	576	38	682	40	(96)	(1,036)	(926)	(632)	(598)	125	137
Ambulance Runs	26	205	85	94	77	146	215	137	39	73	37	65	(15)	91

Williamson Medical Center
Key Financial Indicators

3 MONTHS

Indicators Description	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	9/30/2018	10/31/2018	11/30/2018	12 Month Avg
Balance Sheet												
Net Days in Accounts Receivable	38.2	45.2	39.2	40.9	35.2	39.3	36.7	37.4	40.1	41.9	45.0	38.8
A/R Collected (Prior Yr is avg per mo)	11,769,418	11,713,392	12,504,145	12,581,970	13,586,057	14,684,780	15,673,648	16,034	16,106,742	15,826,513	16,376,588	16,341,105
Days Cash on Hand (Prior Yr is at YE)	185.4	160.8	150.8	138.7	109.1	92.8	99.8	105.8	70.3	140.6	121.7	101.5
Debt Coverage Ratio (avg past 12 mc)	2.66	1.90	2.70	2.65	2.76	2.67	2.67	3.30	3.30	3.31	3.41	
Current Ratio-Current Asset/Current	2.5	2.2	2.4	1.4	1.8	2.0	2.3	2.3	2.0	2.5	3.7	2.5
Income Statement												
Sal/Ben % Net Operating Revenue	46.9%	47.5%	46.6%	47.8%	48.0%	49.1%	49.6%	50.25%	51.28%	49.77%	48.11%	49.74%
Med Supply Expense % of Total Patie	7.01%	7.26%	6.74%	7.12%	6.83%	6.91%	7.08%	6.40%	6.39%	0.50%	0.44%	5.34%
Return on Net Revenue	6.48%	3.97%	4.06%	2.98%	8.80%	4.79%	4.46%	4.73%	2.28%	5.30%	5.18%	5.03%
Return on Net Revenue before Non-	5.81%	3.75%	3.80%	8.80%	7.17%	3.59%	3.30%	3.10%	0.63%	2.43%	3.65%	3.54%
Productivity/Other												
Total Full-Time Equivalent Employee:	1,136	1,216	1,182	1,165	1,140	1,229	1,270	1,301	1,315	1,314	1,327	1,310
Total Paid Manhours Per Adj. Patient	29.72	30.60	28.87	29.38	26.96	27.74	29.14	29.24	30.98	28.90	24.19	29.05
Case Mix	1.20	1.24	1.23	1.27	1.25	1.30	1.37	1.46	1.50			1.46
Revenue Mix												
Medicare	41.4%	41.0%	40.0%	41.5%	41.2%	40.3%	41.1%	42.7%	38.8%	40.9%	40.4%	41.8%
TennCare	6.6%	6.6%	5.8%	5.5%	5.1%	5.5%	5.5%	5.2%	5.1%	4.7%	5.3%	5.2%
Commercial	45.9%	46.1%	48.2%	47.3%	48.8%	49.7%	48.6%	47.2%	50.1%	49.1%	48.9%	48.0%
Workers Comp	1.0%	0.90%	0.70%	0.70%	0.80%	0.70%	0.68%	0.9%	1.5%	0.4%	1.0%	0.9%
Self Pay	5.1%	5.4%	5.3%	5.0%	4.1%	3.8%	4.0%	4.0%	4.5%	4.9%	4.4%	4.1%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**Williamson County
Budget Report
10/31/2018**

Revenue	Original Budget	Budget Amendments	Total	Actual Year To Date	Current Month	Remaining Budget	8.33% % Y T D
County General Fund	89,549,408	1,367,958	90,917,366	11,372,680	4,398,994	79,544,686	12.51%
Solid Waste Sanitation Fund	6,119,707	-	6,119,707	1,368,538	714,681	4,751,169	22.36%
Drug Control Fund	36,000	73,460	109,460	109,666	9,474	(206)	100.19%
Highway/Public Works Fund	13,669,450	-	13,669,450	3,101,198	900,377	10,568,252	22.69%
General Debt Service Fund	44,070,616	-	44,070,616	9,186,640	2,379,578	34,883,976	20.85%
Rural Debt Service Fund	46,685,999	-	46,685,999	13,414,835	3,165,734	33,271,164	28.73%
General Purpose School Fund	338,935,913	777,103	339,713,016	65,198,671	27,792,415	274,514,345	19.19%
Cafeteria Fund	13,669,785	-	13,669,785	3,601,238	1,474,259	10,068,547	26.34%
Extended School Program Fund	6,364,900	-	6,364,900	2,288,774	546,344	4,076,126	35.96%

Appropriations	Original Budget	Budget Amendments	Total	Actual Year To Date	Current Month	Encumbrances	Remaining Budget	% Y T D
County General Fund	102,990,449	5,605,019	108,595,468	38,253,045	6,428,740	3,931,662	66,410,761	38.85%
Solid Waste Sanitation Fund	6,383,283	365,000	6,748,283	2,204,856	382,474	1,688,840	2,854,587	57.70%
Drug Control Fund	112,000	73,460	185,460	13,305	10,865	7,857	164,298	11.41%
Highway/Public Works Fund	12,821,524	850,000	13,671,524	4,358,885	864,949	2,209,159	7,103,480	48.04%
General Debt Service Fund	44,578,000	83,486	44,661,486	7,250,134	1,814,722	-	37,411,352	16.23%
Rural Debt Service Fund	30,481,000	-	30,481,000	6,453,556	418,062	-	24,027,444	21.17%
General Purpose School Fund	350,543,584	966,714	351,510,298	79,096,447	25,117,056	9,864,255	262,549,596	25.31%
Cafeteria Fund	13,719,015	-	13,719,015	3,398,714	1,343,462	2,720,615	7,599,686	44.60%
Extended School Program Fund	6,795,294	-	6,795,294	2,263,606	428,686	243,351	4,288,338	36.89%

**Williamson County
Budget Report
11/30/2018**

								8.33%
Revenue	Original Budget	Budget Amendments	Total	Actual Year To Date	Current Month		Remaining Budget	% Y T D
County General Fund	89,549,408	1,806,962	91,356,370	16,888,384	5,515,704		74,467,986	18.49%
Solid Waste Sanitation Fund	6,119,707	-	6,119,707	1,906,422	537,884		4,213,285	31.15%
Drug Control Fund	36,000	73,460	109,460	119,691	10,025		(10,231)	109.35%
Highway/Public Works Fund	13,669,450	-	13,669,450	4,363,313	1,262,115		9,306,137	31.92%
General Debt Service Fund	44,070,616	-	44,070,616	11,025,009	1,838,370		33,045,607	25.02%
Rural Debt Service Fund	46,685,999	-	46,685,999	16,360,288	2,945,453		30,325,711	35.04%
General Purpose School Fund	338,935,913	777,103	339,713,016	91,028,629	25,829,958		248,684,387	26.80%
Cafeteria Fund	13,669,785	-	13,669,785	5,123,169	1,521,931		8,546,616	37.48%
Extended School Program Fund	6,364,900	-	6,364,900	2,766,397	477,623		3,598,503	43.46%
Appropriations	Original Budget	Budget Amendments	Total	Actual Year To Date	Current Month	Encumbrances	Remaining Budget	% Y T D
County General Fund	102,990,449	6,902,949	109,893,398	42,528,194	4,275,148	3,614,207	63,750,997	41.99%
Solid Waste Sanitation Fund	6,383,283	365,000	6,748,283	2,646,542	441,686	1,459,267	2,642,474	60.84%
Drug Control Fund	112,000	73,460	185,460	14,942	1,637	6,678	163,840	11.66%
Highway/Public Works Fund	12,821,524	894,183	13,715,707	5,267,404	908,519	1,726,820	6,721,483	50.99%
General Debt Service Fund	44,578,000	83,486	44,661,486	7,354,986	104,852		37,306,500	16.47%
Rural Debt Service Fund	30,481,000	-	30,481,000	6,555,542	101,985		23,925,458	21.51%
General Purpose School Fund	350,543,584	4,723,472	355,267,056	113,832,135	34,735,689	9,381,378	232,053,542	34.68%
Cafeteria Fund	13,719,015	19,674	13,738,689	4,683,418	1,284,704	2,194,851	6,860,420	50.06%
Extended School Program Fund	6,795,294	231,850	7,027,144	2,739,462	475,856	248,468	4,039,215	42.52%

November 14, 2018

Ms. Nena Graham
Budget Director, Williamson County, Tennessee
1320 West Main Street, Suite 125
Franklin, TN 37064

Dear Ms. Graham:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end October 31, 2018.

A summary of the financial and distribution data is as follows:

COOL SPRINGS CONFERENCE CENTER
October, 2018

	CURRENT MONTH			YEAR-TO-DATE		
	ACTUAL	BUDGET	LAST YR	ACTUAL	BUDGET	LAST YR
GROSS REVENUE	371,960	225,720	236,773	536,674	434,880	386,468
HOUSE PROFIT	354,423	208,176	219,747	466,526	361,974	318,364
Less: FIXED EXPENSES	15,385	20,269	28,855	46,258	81,076	86,218
NET INCOME	339,039	187,907	190,892	420,268	280,898	232,146
Less: FF&E RESERVE 5%	52,068	39,927	38,823	143,484	131,700	118,273
NET CASH FLOW	286,971	147,980	152,069	276,784	149,198	113,873

TOTAL CURRENT BALANCE DUE TO OWNERS	\$286,971
TOTAL DUE TO/(FROM) CITY OF FRANKLIN	\$143,486
TOTAL DUE TO/(FROM) WILLIAMSON COUNTY	\$143,486

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Michael Le
Regional Controller

Michael Bennett
General Manager

12/17/18

Nena Graham
 Budget Director, Williamson County, Tennessee
 1320 West Main Street, Suite 125
 Franklin, TN 37064

Dear Nena,

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for period end November

A summary of the financial and distribution data is as follows:

COOL SPRINGS CONFERENCE CENTER
 November, 2018

	CURRENT MONTH			YEAR-TO-DATE		
	ACTUAL	BUDGET	LAST YR	ACTUAL	BUDGET	LAST YR
GROSS REVENUE	751,123	677,407	684,854	3,620,805	3,311,386	3,050,318
HOUSE PROFIT	231,952	167,394	193,300	877,588	758,637	720,101
Less: FIXED EXPENSES	66,791	72,753	70,358	292,159	380,284	365,013
NET INCOME	165,161	94,641	122,942	585,429	378,353	355,088
Less: FF&E RESERVE 5%	37,581	33,870	34,243	181,065	165,569	152,516
NET CASH FLOW	127,580	60,771	88,699	404,364	212,784	202,572

TOTAL CURRENT BALANCE DUE TO OWNERS	127,580.00
TOTAL DUE TO CITY OF FRANKLIN	63,790.00
TOTAL DUE TO WILLIAMSON COUNTY	63,790.00

The financial statements for the Cool Springs Conference Center, subject to routine year-end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,



Randy Hansen
 Area Controller



Michael Sanders
 Regional Manager

FRANKLIN MARRIOTT COOL SPRINGS
 700 COOL SPRINGS BLVD
 FRANKLIN, TENNESSEE 37067 USA
 T: 615.261.6100
 MARRIOTT.COM/BNACS

Williamson County
Privilege Tax Report

Month of NOVEMBER 2018

	Adequate School Facilities	Schools	Recreation	Fire	Highway
Previous Balance	468,408.81	1,994,804.21	209,495.38	162,331.57	210,026.58
Brentwood	28,177.38	25,923.19	2,254.19	0.00	0.00
Franklin	92,659.05	85,246.33	7,412.72	0.00	0.00
Fairview	16,771.59	15,429.86	1,341.73	0.00	0.00
Spring Hill	91,180.98	83,886.50	7,294.48	0.00	0.00
Thompson's Station	16,719.12	15,381.59	1,337.53	0.00	0.00
Nolensville	72,809.55	66,984.79	5,824.76	0.00	0.00
Unincorporated Williamson County	76,545.81	53,582.07	6,123.66	15,309.16	1,530.92
Interest	13,155.77	13,722.68	1,376.10	1,315.69	541.46
Commercial					
Monthly Total	408,019.25	360,157.01	32,965.17	16,624.85	2,072.38
Cumulative Total	876,428.06	2,354,961.22	242,460.55	178,956.42	212,098.96
FSSD Monthly Appropriations	33,879.56	41,579.27			
Monthly Appropriations	180,617.58	0.00			
Cumulative Appropriations	65,718,287.45	128,014,736.81	12,236,124.52	2,475,355.97	7,048,933.59
Net Revenue	661,930.92	2,313,381.95	242,460.55	178,956.42	212,098.96

Appropriations:

Adequate Schools/ October '18 FSSD distribution	33,879.56
Adequate Schools/October '18 Cities distribution	180,617.58
Schools/October '18 FSSD distribution	41,579.27

Williamson County
Education Impact Fee

	COLLECTION DURING FYE 6/30/17	COLLECTION DURING FYE 6/30/18	JULY 2018	AUGUST 2018	SEPTEMBER 2018	OCTOBER 2018	NOVEMBER 2018	DECEMBER 2018	JANUARY 2019	FEBRUARY 2019	MARCH 2019	APRIL 2019	MAY 2019	JUNE 2019	TOTAL COLLECTIONS
IM100 - WCS															
FEE	2,154,192.00	11,553,360.00	1,360,784.00	1,136,022.00	791,510.00	1,234,191.00	-	-	-	-	-	-	-	-	18,230,059.00
PAID UNDER PROTEST	349,738.50	4,957,756.50	578,823.00	469,715.00	315,936.00	488,588.00	-	-	-	-	-	-	-	-	7,160,557.00
INTEREST	10.00	91,466.58	26,503.49	31,497.61	34,021.61	38,874.97	-	-	-	-	-	-	-	-	222,374.26
TR COMMISSION	25,145.08	166,039.97	19,661.10	16,372.35	11,414.68	17,616.54	-	-	-	-	-	-	-	-	256,249.72
IM200 - FSSD															
FEE	0.00	112,098.50	2,502.00	36,146.00	(1,914.00)	3,386.00	-	-	-	-	-	-	-	-	152,218.50
PAID UNDER PROTEST	0.00	193,385.00	-	-	-	-	-	-	-	-	-	-	-	-	193,385.00
INTEREST	0.00	2,137.13	494.09	567.04	592.62	633.16	-	-	-	-	-	-	-	-	4,424.04
TR COMMISSION	0.00	3,062.11	29.96	367.13	(13.21)	40.19	-	-	-	-	-	-	-	-	3,486.18
NET COLLECTIONS	2,478,795.42	16,741,101.63	1,949,415.52	1,657,208.17	1,128,744.76	1,748,016.40	-	-	-	-	-	-	-	-	25,703,281.90

NOMINEE INFORMATION FOR ELECTIONS AND APPOINTMENTS

Title of position for election (or appointment): Emergency Communications District Board of Directors, Districts 10 & 11 position

Name of nominee: John Allman

Address: 1050 Huntsman Circle, Franklin, TN 37064

Phone #: 615-406-4040

Voting district in which the nominee resides: 11th

Term of position: Unexpired term expiring March 2019

Salary (if applicable): N/A

Name(s) of person, organization or informal group recommending the nominee:

County Mayor Rogers Anderson

Brief biographical information:

- See attached

County Commission meeting date: January 15, 2019

John Allman

John moved to Nashville from Virginia Beach in 1980 to attend Belmont University. While working on his bachelor's degree in business administration, he met his wife Cindy. They live in Franklin and have two adult children and a granddaughter.

John is the Director of Information Technology with the City of Brentwood. He started his career in public safety as a volunteer firefighter in 1984 and was hired by Brentwood in 1986 as a firefighter and advanced through the ranks to become a shift commander. One of his responsibilities was to manage the computer system for the police and fire departments as well as the equipment in the Emergency Communications Center. In 2002, the City created the technology department and John was appointed the director. The department has grown and is responsible for all the technologies used by all city departments as well as the Geographical Information System (GIS) staff.

John continued to pursue his passion for public safety by serving on various Homeland Security and 9-1-1 committees as well as managing radio systems for the City.

Noteable accomplishments

- COM-L - Communications Leader
- COM-T - Communications Technician
- Amateur Radio Operator
- Numerous fire service certifications
- TN Emergency Communications Board Operations Committee member
- Chairman of the Williamson County Joint Communications Network Authority Technical Committee
- Managed the installation of several 911 systems

Community Involvement

- Deployed to Florida for communications/technical support during Hurricane Irma
 - Mission trip to Indonesia for Tsunami relief work
 - Mission trip to Malawi, South Africa to explore a county-wide radio system and creating a medical first responder system
 - Serves on church Technical/Creative Arts Team
-

NOMINEE INFORMATION FOR ELECTIONS AND APPOINTMENTS

Title of position for election (or appointment): Public Building Authority

Name of nominee: Joey Abney

Address: 711 Dorris Court
Franklin, TN 37069

Phone Number: (615)794-6683 H
(615)347-9252 C

Voting district in which the nominee resides: 9th district

Term of position: filling unexpired term (expiring July 2024)

Salary (if applicable): N/A

Name(s) of person, organization or informal group recommending the nominee:

Rogers Anderson, County Mayor

Brief biographical information:

Moved to Franklin in Oct 1996 after accepting a position with Hospital Corporation of America (HCA). Worked at HCA until 2003. I then accepted a position with IASIS Healthcare in Franklin TN. Have completed Hospital projects in 17 states ranging from addition/renovations to new greenfield Hospitals. Prior to moving to Franklin I worked for 13 years with a General Contractor in Atlanta GA where 85% of the projects managed were healthcare Facilities. Other projects included Hotels, Condos, Office warehouse, and Medical Office buildings. Accepted a position with Aredent Health Services January 2nd 2019 as VP of Facilities Management.

County Commission meeting date: January 15, 2019



Memorandum

To: Chairman Tommy Little
Williamson County Board of Commissioners

From: Robert Cook RC

Date: December 20, 2018

Re: Annual Ethics Report

I am very pleased to announce that the Ethics Commission did not receive any ethics complaints for the 2018 calendar year that required action by the Ethics Commission. We believe this is a direct reflection of the character of the elected officials as well as Williamson County employees. Please feel free to contact me should you have any questions.



WILLIAMSON COUNTY SHERIFF'S OFFICE
408 CENTURY COURT
FRANKLIN, TENNESSEE 37064
615.790.5604 OFFICE
615.595.1208 FAX
JEFFL@WILLIAMSON-TN.ORG



December 18, 2018

Honorable Rogers Anderson
County Mayor
1320 West Main Street
Franklin, Tennessee 37064

Dear Mayor Anderson,

It is with much sorrow that I submit my resignation as Sheriff of Williamson County effective January 15, 2019. As you are aware, I have received the honor of being named Commissioner of Safety and Homeland Security by Governor Elect Bill Lee.

I want to thank you, your entire staff, all County Officials, all county employees and the Williamson County Commission for your complete support during my ten years in office as Sheriff.

I also must thank the citizens of Williamson County for the honor of allowing me to serve as their Sheriff. Williamson County is the example for all governments to follow.

I want to give credit to the employees of the Williamson County Sheriff's Office for the success of my tenure as Sheriff. They are the front line for the Office and perform the work each day which makes our county better and safer. I am so proud of each one of them and am thankful for the opportunity to have served with each one.

This was one of the most difficult decisions I have made in my 45 year career because each of you have made a huge impact on my life and my family. We love Williamson County as it is the best in the world.

Again, thank you for everything and best wishes to each of you. If I can ever be of assistance to you or the county please feel free to call me.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeff Long".

Jeff Long
Sheriff



WILLIAMSON COUNTY GOVERNMENT

PROCLAMATION

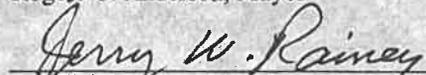
- WHEREAS,** the 2018 production of the Franklin High School Marching Band is called "Out There" and features *Prelude in C Sharp Minor*, *Piano Concerto No. 2* Movement II and III, and *Symphonic Dances* Movement III by Sergei Rachmaninoy, and "All By Myself" by Eric Carmen; and
- WHEREAS,** The Franklin Band is under the direction of David Aydelott and Jacob Campos, with assistance by color guard directors Levi Brandenburg and Michael Horvath, percussion director Nick Sipe, and visual director Brad Klemmensen; and
- WHEREAS,** The Franklin Band captured 2nd place at the Bands of America Tennessee Regional Championship at Austin Peay State University, in a field of 26 bands from eight states; and
- WHEREAS,** The Franklin Band took top honors at the 56th Annual Contest of Champions at Middle Tennessee State University, earning the Grand Champion title; and
- WHEREAS,** the band also defended its Tennessee State Marching Band Champion title, bringing home the prestigious Tennessee Governor's Cup trophy for the 7th time; and
- WHEREAS,** during preliminary competition at the Bands of America Grand Nationals Championship at Lucas Oil Stadium in Indianapolis, the Franklin Band placed 10th of 108 bands from across the country and was among the 37 top-scoring bands from all classes that advanced to semi-finals; and
- WHEREAS,** the band's score during the preliminary round was 89.12, the highest the band has ever scored at a Bands of America event; and
- WHEREAS,** the band placed 3rd of all Class AAA bands at the Grand Nationals Championship and 17th place overall

NOW, THEREFORE, BE IT RESOLVED, that I, Rogers Anderson, as Mayor of Williamson County, Tennessee, and members of the Board of Commissioners, meeting in regular session this the 15th day of January, 2019, hereby congratulates this band and recognizes the level of excellence exemplified by the *2018-19 Franklin High School Marching Band*.



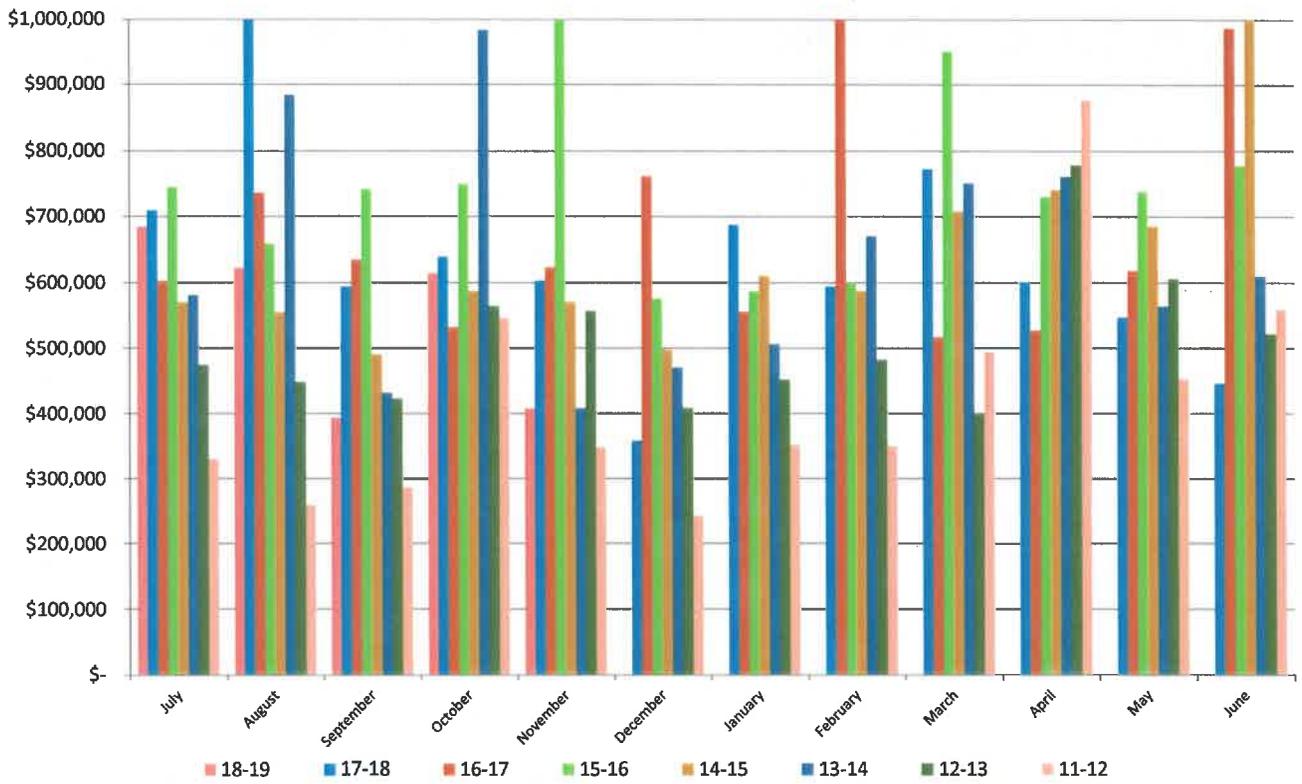
IN WITNESS WHEREOF, I have hereunto set my hand and caused the Great Seal of the County of Williamson to be affixed at Franklin, this the 15th day of January, 2019.


Rogers C. Anderson, Mayor

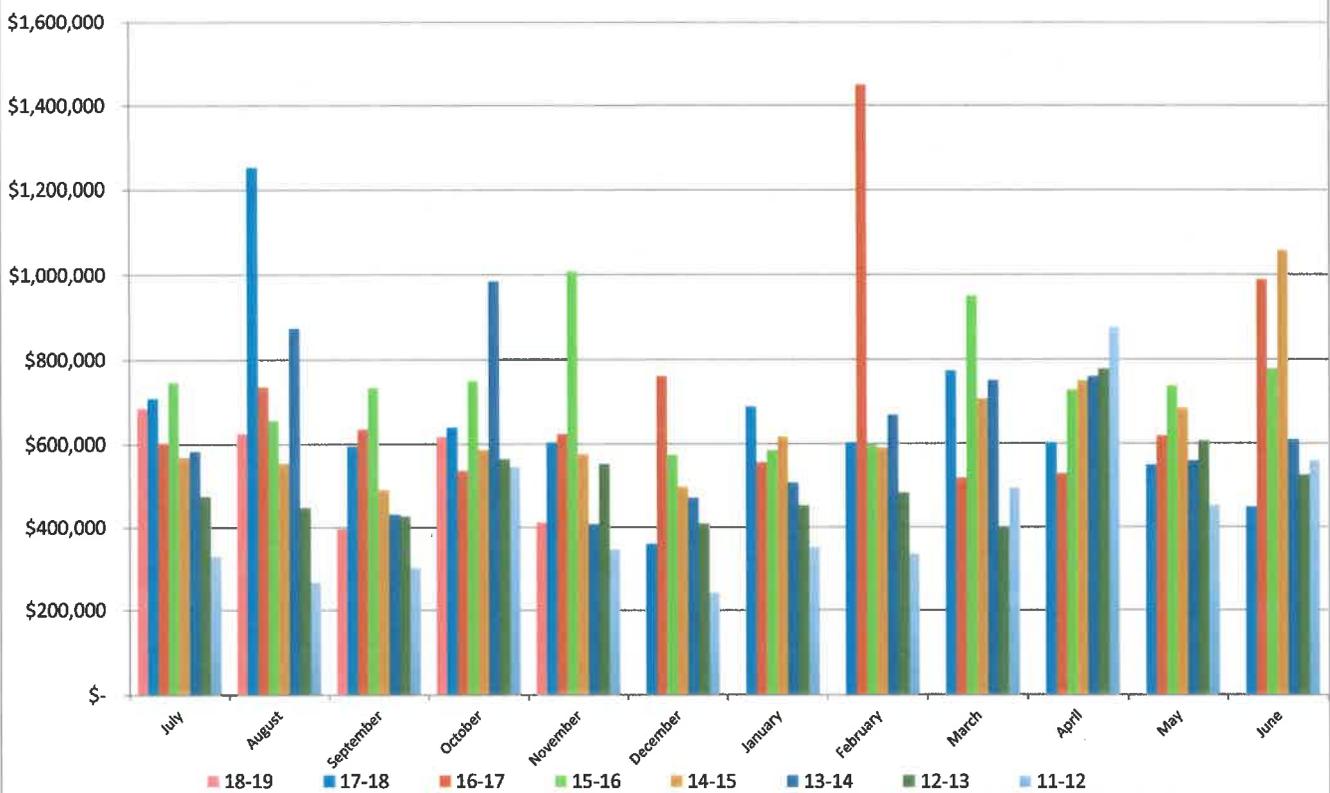

Jerry W. Rainey, 8th District Commissioner



WC Adequate Schools Facilities Tax



WC Schools, Recreation, Highway and Fire Privilege Tax History



WILLIAMSON COUNTY HEALTH DEPARTMENT
1324 WEST MAIN STREET
FRANKLIN, TN 37064
(615) 794-1542

MEMORANDUM

TO: Honorable Members of the Williamson Board of County Commissioners

FROM: Cathy Montgomery, County Director
Williamson County Health Department

DATE: January 7, 2019

RE: Monthly Services Report for Franklin and Fairview Clinics

- A. The health department partnered with Mill Creek Elementary and Middle Schools in Nolensville to provide bicycle racks for students. Neighborhoods adjacent to both schools make it easy for students to walk or bike to school; however, school principals acknowledged they didn't have enough space for bicycle parking. The health department used built environment funds to purchase four new bike racks for the schools.



- B. The health department exercised our Emergency Operations plan on Wednesday, December 5th by offering **FREE** flu vaccinations at the WC Health Department – Franklin, Franklin Housing Authority Community Room, and Caspian Hills Apartments – Fairview. Eighty-three (83) flu vaccines were provided.

cc: Sanjana Stamm, MCRO Regional Director
City of Brentwood
City of Fairview
City of Franklin
City of Nolensville
City of Spring Hill
City of Thompson Station

FRANKLIN CLINIC

Health Services Report

Visits by Program

PROGRAMS	October 2018	November 2018	YTD (January 2018 - December 2018)
Child Health Services	165	135	1,785
Children Special Services	8	4	85
Dental	132	90	1,234
Family Planning Services	48	39	793
Motor Voter	46	48	765
Women's Health	135	134	1,847
HUGS (Helping Us Grow Successfully)	7	13	79
Men's Health	70	49	945
Tuberculosis Services	130	88	1,564
Sexually Transmitted Diseases	38	36	819
WIC Program (Women, Infants & Children Food Supplement Program)	193	195	2,158
Breastfeeding Program	10	14	210
Birth Certificates Issued	96	87	1,266
Vital Records / Number of Certified Death Certificates Issued	506	382	4,290

Food & General Sanitation (Environmental Health)

PROGRAMS	October 2018	November 2018	YTD (January 2018 - December 2018)
Camps	0	0	4
Child Care	5	3	159
Complaints	0	0	14
Food Service	121	95	1,135
Motels & Hotels	3	6	32
Bed & Breakfast	0	0	0
Schools	0	0	58
Swimming Pools	144	65	1,550
Other Environmental Services (Rabies)	0	0	0
Tattoos	1	0	14
Body Piercing	0	0	157

Health Education & Community Outreach for October & November 2018**Community Classes**

	<u>Number of Participants Reached</u>
Juuling presentation for Parents- Thompson's Station Middle School (Thompson's Station)	25
Juuling presentation - WC Anti-Drug Coalition (Franklin)	18
Dental Hygiene presentation - Community Child Development Center (Franklin)	35
Nutrition Education - WC Library (Leiper's Fork)	6

Schools

	<u>Number of Participants Reached</u>
Juuling Presentation - Thompson's Station Middle School (Thompson's Station)	100
Juuling Presentation - Independence High School (Thompson's Station)	100
Activity Circuit Painting - Pearre Creek Elementary School (Franklin)	
Activity Circuit Painting - Lipscomb Elementary School (Brentwood)	
Activity Circuit Painting - Mill Creek Middle School (Nolensville)	
Activity Circuit Painting - Scales Elementary School (Brentwood)	
Hand Hygiene presentation - Academy of Westhaven (Franklin)	45
School Flu Clinics - FSSD Schools (Franklin)	447
School Flu Clinics - Fairview Schools (Fairview)	223
Walking Club - Franklin Elementary School (Franklin)	12

Community Activities

	<u>Number of Participants Reached</u>
Drug Take Back (Brentwood & Thompson's Station)	*230 lbs. collected
MERCY Community Health Fair - St. Phillips Catholic Church (Franklin)	80

Meetings/Planning/Training

TN Building Strong Brains Training Course
WC Anti-Drug Coalition

FAIRVIEW CLINIC
Health Services Report

Visits by Program

PROGRAMS	October 2018	November 2018	YTD (January 2018 - December 2018)
Child Health Services	44	21	388
Family Planning Services	15	12	147
Motor Voter	18	5	136
Women's Health	59	39	533
Men's Health	35	17	330
Tuberculosis Services	5	1	35
Sexually Transmitted Diseases	15	11	155
WIC Program (Women, Infants & Children Food Supplement Program)	73	47	659
Breastfeeding Program	5	0	56
Birth Certificates Issued	9	3	90

CONSENT AGENDA
Williamson County Board of Commissioners
January 7, 2019 – 7:00 p.m.

NOTARIES:

SECOND READINGS:

FUNDS IN-LIEU-OF AND ESCROW:

OTHER:

Resolution No. 1-19-1 - Resolution Accepting Roads in Silverstream Farm Subdivision, Section 4E as Part of the County Road System for Maintenance by the County Highway Department Located Off Rocky Fork Road – Commissioner Smith

Resolution No. 1-19-2 - Resolution Accepting Roads in Silverstream Farm Subdivision, Section 4D as Part of the County Road System for Maintenance by the County Highway Department Located Off Rocky Fork Road – Commissioner Smith

Resolution No. 1-19-3 - Resolution Accepting Roads in Chardonnay Subdivision, Section Six as a Part of the County Road System for Maintenance by the County Highway Department Located off Arno Road - Commissioner Smith

Resolution No. 1-19-4 - Resolution Accepting Roads in Chardonnay Subdivision, Section Three as a Part of the County Road System for Maintenance by the County Highway Department Located off Arno Road – Commissioner Smith

Resolution No. 1-19-5 - Resolution Accepting Roads in Chardonnay Subdivision, Section Four as a Part of the County Road System for Maintenance by the County Highway Department Located off Arno Road – Commissioner Smith

Resolution No. 1-19-6 - Resolution Accepting Roads in Chardonnay Subdivision, Section Five as a Part of the County Road System for Maintenance by the County Highway Department Located off Arno Road – Commissioner Smith

Resolution No. 1-19-7 – Resolution Accepting Roads in Dunblane Subdivision, Dunblane Subdivision is Located off North Berry’s Chapel Road – Commissioner Smith

Motion to Accept: _____ ^{2nd} _____ Vote _____

NOTE: All matters listed on the Consent Agenda are considered routine. There will be no separate discussion of these items unless a County Commission member so requests, in which case it will be removed from the Consent Agenda so that discussion may be held on that item.

NEW

ABOUSED0, AHMAD S.
AINA, VALARIE MARIE
APARCANA, MARIANA
BALDWIN, EDWIN B., III
BALDWIN, TISHA C.
BARNHART, CORRI LEIGH
BATY, AUDRIE LE
BEARD, CHRISTIAN JOSEPH
BECKHAM, PATRICIA GALE
BERNHAUSER, AMANDA J.
BOGARD, JENNIFER
BRENT, CRAIG H.
BUFORD, JESSICA LYNN
CAMPBELL, KAITLYN ANNE
CAMPBELL, RANDY L.
CARTER, BARBARA S.
CASTRO, THEODORA CHRISTINA
CHAFFIN, SHONDA M.
CHAUDHARI, BRITTANY HOPE
CLIFFORD, LEONORA GREEN
CRAYTON, JUSTIN THOMAS
CUNNINGHAM-URBINA, MEGHAN H.
DECKER, RACHAEL D.
DESJARDINS, JAMIE LYNN
DRAKE, TODD ALAN
DUERSCH, LISA MARIE
ELROD, PAMELA BROOKE
FISSEL, JOHN HENRY
GOLDEN, RITA DAVIS
GREER, DENISE
GRIFFITH, LAURYN ELIZABETH
HAZLEWOOD, JOSHUA LEE
HERRERA, MARIA C.
HIRST, ANDREA E.
HOLBROOK, LESLEY PETTIS
HUGHES, CALEB ALLEN
HURT, SHELLIE RENEE
IVEY, JAMIE K.
JOHSON, MELODY MARIE
JONES, JAMES ALLEN
JONES, SANDRA L.
JONES, WILLIAM C.
KATTNER, TIMOTHY ROBERT
LAWLESS, MADIZON CHANTEL
MURPHY, PAUL FRANCIS
PAJIC, ERICA LYNNE
PALK, LAURA BETH
PARENTE, DAVID CAMPBELL
PARRISH, YVONNE YARMAN
PATTERSON, BRANDI NICOLE
PAULSEN, ROBERT MATTHEW
PILGRIM, DEBORAH C.
PILKINGTON, AMY D.
PIPPIN, NAMDA BULLOCK
PRATHER, ANITA DENISE
RANA, RIYA
RICHARDS, ANNA CHRISTINA
ROSEBROOK, STEVE
SALMON, MEREDITH WILLIAMS
SAWRIE, MARILYN J.
SCHMIDT, APRIL KAY
SNACKENBERG, TODD WILLIAM
SOLIMAN, ELISABETH
STOGNER, WILLIAM OWENS
STYLES, JULIA DENNEY
SULLIVAN, AMANDA D.
THARPE, TABITHA WILSON
THOMPSON, KENNETH A.
TINOCO SANCHEZ, GABRIELA E.
TOWLES, AMY DENISE
VAN DRONEN, KRISTINE JOY

NEW

VAN SOLINGEN, DEBORAH ANN
VAN VRANKEN, BRYAN PAUL
WOODALL, ROBERT RYAN
YOUNG, TIFFANY NICOLE

RENEWALS

ALLEN, STACY L.
ANDERSON, JENNIFER L.
ARMBRUST, TINA ANGELA
ARRAMBIDE, ELIZABETH
BOWEN, KRISTA T.
BOWLING, BARBARA ANN
BOYER, WAYMOND S.
BRADLEY, TERRIE
BUNTIN, KAREN A.
BURNETT, SHARON R.
CAIN, JACOB K.
CLARK, GINA R.
CONWAY, WILLIAM CARTER
FELLS, ANGELA
FOSS, ROSE
FROMAN, BRENDA K.
GLENN, STEPHANIE A.
GRAMS, KELLY CASHMAN
GROVES, RICHARD P.
HALL, WILLODENE H.
HANES, JANICE W.
HARRELL, MICHAEL K.
HARRISON, CLEVE B.
HOLMES, JIMMIE D.
HOOD, DIANE
HOSTUTTER, PATRICIA L.
INGRAM, LEONA A.
ISSACS, ELIZABETH
JOHNSON, JUSTIN MATTHEW
JOHNSON, TANYA
JONES, MICHAEL W.
KELLY, DAVID O.
KNIGHT, HEATHER A.
LOCKHART, KIM
MANGRUM, SARAH E.
MARKHAM, VICKI G.
McSPADDIN, JOAN T.
MONTROSS, KATHRYN SUE
MOORE, JEROME B.
NABE, JULIE
NANCE, AMY CROSS
NOVELLI, KIMBERLY
PUSKARICH, PAMELA D.
REDMOND, BARBARA L.
RENNIE, MARY
RIDGE, BEVERLY S.
ROBERTSON, K.S.
ROBINSON, CINDE L.
ROCHFORD, JOHN COBB
RODRIGUEZ, RENEE
RUDOLPH, GINA G.
SCOUTTEN, LESLIE
SHORES, HOLLY S.
SMITH, JAMES C.
SMITH, RUSSELL
SPRINGER, SHAWN
STAMPLEY, RACHEL
TAYLOR, JANICE
VICTORY, LISA R.
VITA, MARY
WHEELER, CINDY
WILSON, LISA ANN
WIMPELBERG, ANGELA M.
WOOD, WILLIAM F.